| | O: Treasury Service | Under section 501(c) of the interna private foundation), section 527, | on Exempt From Income I Revenue Code (except black lung benefit trust or section 4947(a)(1) nonexempt charitable tru opy of this return to satisfy state reporting requir | t or st | 2000 Open to Public Inspection |
|-----|---------------------------|--|---|--------------|--------------------------------------|
| 200 | O calen | dar year, OR tax year period beginning | and ending | | |
| ĸ | Please use IRS | C Name of organization | | D Employer I | dentification number |

| • | | coos estatistis feet, off tax feet porton poguitary | | | | | |
|----------|---------------------|---|--------------------------------------|------------------|-----------------------|---|-----------------------------|
| В | Check if | Please C Name of organization | | | וס | Employer id | entification number |
| _ | Chang | U\$4 1P(5) | ambia Inatitutio | - | • | 04-21 | .05850 |
| Ļ | eddres | print or WOODS HOLE OCEAHOGE | | <u> </u> | Deem/euite E I | elephone r | |
| | Iname Initial | Number and street (or P.O. box if mail Is Specific 569 Woods Hole Road | | | Room/suite E1 | | 457-2000 |
| _ | retum Final | instruc- | 7 110 11 | | - F | | if application pending |
| ŗ | Amend | | 43 | | ' ' | J1100K P (| n approanon pending |
| | muten —— | so for apporting | | (H and I | are not applicable | to section ! | 527 orgs.) |
| G | | | (insert no.) | | his a group return | | |
| _ | | OR 4947(a)(1) | | | res," enter number | | |
| _ | ● Secti | on 501(c)(3) organizations and 4947(a)(1) none | exempt charitable trusts | H(c) Are | all affiliates includ | ed? N. f | Yes No |
| | | tach a completed Schedule A (Form 990 or 90 | 00-EZ). | (It. | 'No," attach a list.) | • | • |
| _ | Accounti method: | Tig Cash X Accrual Other (specify) ▶ | | | his a separate retu | | |
| _ | | | | | | | ruling? Yes X No |
| K | Check he | re 🕨 🔲 if the organization's gross receipts are no | ermally not more than \$25,000. The | <u> </u> | er 4-digit group ex | | |
| | | ion need not file a return with the IRS; but if the organi | | | eck this box if the | | |
| _ | | il, it should file a return without financial data. Some st | | | ich Schedula B (Fo | rm 990 or 9 | 990-EZ) ▶ |
| 1 | art I | Revenue, Expenses, and Changes i | | lances | | [5::0:0:0.1 | |
| | 1 | Contributions, gifts, grants, and similar amounts rec | • |] - | - 067 691 | _ | |
| | 1 | Direct public support | | | 5,067,68 | 2 • | |
| | 6 | , | 1 | | | | |
| 5 | 6 | Government contributions (grants) | | <u> </u> | | | |
| 1007 > > | " | Total (add lines 1a through 1c) (cash \$ 15,067,685 noncash \$ | , | | | 1d | 15,067,685. |
| , | 2 | Program service revenue including government fees | | | | | 85,844,088. |
| • | 3 | | and contracts (norm rait vii, and so | | | | <u> </u> |
|) | 4 | Interest on savings and temporary cash investments | ····· | | | ··· • • • • • • • • • • • • • • • • • | 973,119. |
| | 5 | | | | | 5 | 2,374,172. |
| | 6 a | Gross Made OSee | Statement 2 6 | a | 689,98 | 7. | |
| | b | Less: pha exhaus 2 1 2001 2 | 6 | b | | | |
| ! . | ء ا د | | e 6a) | | | 6c | 689,987. |
| | 2 7 | Other investmen record conscribe | | | |) 7 | |
| | 7 8 a | Gross amount from sale of assets other | (A) Securities | . , . | (B) Other | | |
| C | | than inventory | · | а | 481,07 | 2. | |
| | | Less: cost or other basis and sales expenses | 4 - 004 - 000 | b | 401 07 | _ | |
| | | Gain or (toss) (attach schedule) | | <u>c </u> | 481,07 | ~~~~~ | 16 207 572 |
| | | Net gain or (loss) (combine line 8c, columns (A) and | (B)) Stmt 3 | | Stmt 4 | 8d | 16,307,572. |
| | 9 | Special events and activities (attach schedule) | of post-ibtlone | | | | |
| | " | Gross revenue (not including \$ reported on line 1a) | | | | | |
| | , | Less: direct expenses other than fundralsing expens | | | | 7 | |
| | | Net income or (loss) from special events (subtract li | | | | 9¢ | |
| | 10 a | | | la | .,, | | |
| | | Less: cost of goods sold | | | | | |
| | | Gross profit or (loss) from sales of inventory (attach | | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
| | 11 | Other revenue (from Part VII, line 103) | | | | 1 1 | 242,575. |
| _ | 12 | Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c | , 10c, and 11) | <u></u> | | 12 | 121,499,198. |
| | 13 | Program services (from line 44, column (B)) | | | | 13 | 88,493,263. |
| | 14 15 16 | Management and general (from line 44, column (C) |) , | | | 1 1 | 3,134,305. |
| | E 15 | Fundraising (from line 44, column (D)) | | | | | 1,642,199. |
| Ų. | <u>র</u> 16 | Payments to affiliates (attach schedule) | | | | | 02 260 767 |
| _ | 17 | Total expenses (add lines 16 and 44, column (A)) | | | | | 93,269,767. |
| | 18 | Excess or (deficit) for the year (subtract line 17 from | | | | | 28,229,431. 271,857,082. |
| 5 | 19 20 | Net assets or fund balances at beginning of year (fr | om line 73, column (A)) | 0 C+~ | tomont E | 19 | 38,695,225. |
| _ | ¥ 20 | Other changes in net assets or fund balances (attack | | s ota | cement 3 | 20 | 338,781,738. |
| | 1 77 | AND TABLE TO BOOK TO BOOK TO BOILD TO STADE THE | 100 PT A 14 200 200 | | | 1 771 | .1.10 / / 0 1 / / 3 / 4 |

Earn 000 (2000)

| | | | ii (A). Columns (B), (C), all 1) nonexempt charitable tru | o (D) are required for section ists but optional for others. | OUT(C)(S) and |
|---|----------------|--|--|---|---|
| Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I. | | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
| 22 Grants and allocations (attach schedule) | | 2 105 224 | 2 105 221 | 21 | |
| cash \$3185304 - noncesh \$ | 22 | 3,185,304. | 3,185,304. | Statement 6 | |
| 23 Specific assistance to individuals (attach schedule) | 23 | | | | |
| 24 Benefits paid to or for members (attach schedule) | 24 | (00 000 | | 633.000 | - |
| 25 Compensation of officers, directors, etc. | 25 | 623,000. | 0. | 623,000. | 0. |
| 26 Other salaries and wages | 26 | 40,477,850. | 39,850,931. | | 626,919. |
| 27 Pension plan contributions | 27 | 2 026 072 | 2 107 540 | 205 526 | 252 222 |
| 28 Other employee benefits | 28 | 3,836,073. | | | 252,989. |
| 29 Payroll taxes | 29 | 2,996,116. | 2,905,001. | 45,415. | 45,700. |
| 30 Professional fundraising fees | 30 | 247 200 | | | · · · · · · · · · · · · · · · · · · · |
| 31 Accounting fees | 31 | 247,200. | | 247,200. | 11 040 |
| 32 Legal fees | 32 | 119,345. | 12 555 200 | 107,405. | 11,940. |
| 33 Supplies | 33 | 14,590,594. | | | 565,406. |
| 34 Telephone | 34 | 350,841. | 327,723. | | 7,870. |
| 35 Postage and shipping | 35 | 828,318. | 793,900. | | 19,655. |
| 36 Occupancy | 36 | 5,365,099. | 5,152,618. | | 6,230. |
| 37 Equipment rental and maintenance | 37 | 2,685,727. | | | 9,827. |
| 38 Printing and publications | 38 | 299,025. | 235,045. | | 36,071. |
| 39 Travel | 39 | 4,088,558. | 3,896,008. | 150,011. | 42,539. |
| 40 Conferences, conventions, and meetings | 40 | | <u> </u> | | _ |
| 41 Interest | 41 | 2 220 044 | 2 054 074 | 380,792. | 2 170 |
| 42 Depreciation, depletion, etc. (attach schedule) | 42 | 3,338,844. | 2,954,874. | 300,192. | 3,178. |
| 43 Outer expenses (itemize): | | 276 404 | 275 570 | 789. | 125 |
| Miscellaneous | 43a | | | | 125. 13,750. |
| b Contract Services | 43b | 9,861,389. | 9,3/0,/38. | 270,901. | 13,/50. |
| <u> </u> | 43c | | - | | |
| <u> </u> | 43d | | | | |
| AA Total functional agreement (and those 22 through 42) | 438 | | | | |
| 44 Total functional expenses (add lines 22 through 43) Organizations completing columns (B)-(D), carry these totals to lines 13-15 | 44 | 93,269.767. | 88,493,263, | 3,134,305. | 1,642,199. |
| Reporting of Joint Costs. Did you report in column (B) fundraising solicitation? If "Yes," enter (I) the aggregate amount of these joint co (III) the amount allocated to Management and general \$ Part III Statement of Program Servi | sts \$ | ; | | Program services \$ | Yes X No |
| What is the organization's primary exempt purpose? CCEANOGRAPHIC RESEARCH AT All organizations must describe their exempt purpose achievements that are not measurable. (Section 501(c)(3) and (4) o allocations to others.) | nd its in a | clear and concise manner. State | | | Program Service Expenses (Required for 501(c)(3) and (4) org., and 4947(c)(1) trusts; but optional for others.) |
| a See Statement 1 | | | | · · · · · · · · · · · · · · · · · · · | |
| | | | | <u> </u> | |
| | | | Cranta and allegations * | 344,813.) | 82,262,725. |
| b See Statement 1 | | | Grants and allocations \$ | 244/012+) | 02,202,120. |
| 2 200 Concincia I | | | | | |
| | | | | | |
| | | | Grants and allocations \$ | 2,840,491.) | 6,230,538. |
| c | | | | , | |
| | | | | | · |
| | | | | | |
| | | | (Grants and allocations \$ |) | |
| d | | | | | |
| | | | | | |
| | | | | | |
| | | | (Grants and allocations \$ |) | |
| Other program services (attach schedule) | | | (Grants and allocations \$ |) | |
| f Total of Program Service Expenses (should equal | line 4 | 14, column (B), Program se | rvices) | > | 88,493,263. |
| 023011 | | |) | | F 000 (0000) |

Page 3

Part IV Balance Sheets

| | (TEXT | balance Sneets | | | | | |
|-----------------------------|----------|--|------------|------------------------|--------------------------|------------|--------------------|
| Note: | | e required, attached schedules and amounts with Id be for end-of-year amounts only. | hin the | description column | (A) Beginning of year | | (B) End of year |
| | 45 | Cash - non-interest-bearing | | | 45 | | |
| | 46 | Savings and temporary cash investments | | | 22,997,048 | - 46 | 35,351,941. |
| | 47 a | Accounts receivable | 472 | 5,382,521. | | | |
| | b | Less: allowance for doubtful accounts | 47h | | 6,742,170 | . 47c | 5,382,521. |
| | | • | | | | | - |
| | | Pledges receivable | | 2,875,144. | F 400 000 | | 2 075 144 |
| | b | Less: allowance for doubtful accounts | | | 5,408,983 | | 2,875,144. |
| | 49 | Grants receivable | | ., | | 49 | |
| | 50 | Receivables from officers, directors, trustees, | | | | | |
| ø | | and key employees | | | · | 50 | |
| Assets | | Other notes and loans receivable | | | | 51c | |
| ⋖ | į. | Less: allowance for doubtful accounts | | | 808,919 | | 1,070,303. |
| | 52 | Inventories for sale or use | | | 10,021,951 | | 12,103,143. |
| | 53 54 | Prepaid expenses and deferred charges Investments - securities Stmt 7 Stmt | Ŕ | Coet T ENAY | 219,566,457 | | 278,691,287. |
| | l - | Investments - land, buildings, and | <u>v</u> • | COST TELLIAIA | 223/300/.101 | | 270/031/2071 |
| | 30 a | | 55a | | | | |
| | | equipment, basis | | | | | |
| | h | Less: accumulated depreciation | 55b | | | 55c | |
| | 56 | investments - other | | - | | 56 | |
| | | Land, buildings, and equipment: basis \$1.16 | 57a | 71,160,282. | | | |
| | Ь | Less: accumulated depreciation | 57b | 37,627,865. | | | |
| | 58 | Other assets (describe > Se | e S | tatement 9 | 5,736,382 | - 58 | 4,944,808. |
| | | | | | | | 1 |
| | 59 | Total assets (add lines 45 through 58) (must equal fir | | | 302,954,260 | | |
| | 60 | Accounts payable and accrued expenses | | | 13,210,950 | | 13,998,812. |
| | 61 | Grants payable | | | 7 152 002 | 61 | 10 000 994 |
| iabilitles | 62 | Deferred revenue | | | 7,153,083 | | 10,090,884. |
| ░ | 63 | Loans from officers, directors, trustees, and key empl | - | | | 63 | |
| ≞ | 64 a | Tax-exempt bond liabilities | | C+m+ 10 | 2,999,214 | 64a 64b | 3,921,516. |
| | | Mortgages and other notes payable | | tatement 11 v | 7,733,931 | | 7,158,614. |
| | 65 | Other liabilities (describe Se | <u> </u> | cacement II | 7,733,731 | • 00 | 771307014. |
| | 66 | Total liabilities (add lines 60 through 65) | | | 31,097,178 | - 66 | 35,169,826. |
| | | nizations that follow SFAS 117, check here | | | | | |
| | Oigu. | 69 and lines 73 and 74. | | mpioto mitos or mitos | | | |
| 8 | 67 | Unrestricted | | | 92,644,614 | • 67 | 109,890,818. |
| a | 68 | Temporarily restricted | | | 139,635,043 | | 186,367,906. |
| 8 9 | 69 | Permanently restricted | | | 39,577,425 | - 69 | 42,523,014. |
| 핕 | Orga | nizations that do not follow SFAS 117, check here 🕨 | | and complete lines | - | | |
| Ę | | 70 through 74. | | | | | |
| <u>s</u> | 70 | Capital stock, trust principal, or current funds | | 70 | | | |
| ŝ | 71 | Paid-in or capital surplus, or land, building, and equip | ment fu | nd | | 71 | |
| Net Assets or Fund Balances | 72 | Retained earnings, endowment, accumulated Income | , or othe | r funds | | 72 | |
| Š | 73 | Total net assets or fund balances (add lines 67 thro | ugh 69 (| R lines 70 through 72; | | | 200 701 700 |
| | 1 | column (A) must equal line 19 and column (B) must of | | | 271,857,082 | | 338,781,738. |
| | 74 | Total liabilities and net assets / fund balances (ad | ld lines 6 | 66 and 73) | 302,954,260 | | 373,951,564. |

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

| | Reconciliation of Revenue Financial Statements with Return | n Revenue per | | Financia Return | liation of Expo I Statements | With Expens | ses per |
|-----|--|---------------------------|---|----------------------|--------------------------------------|------------------|--|
| a | Total revenue, gains, and other support per audited financial statements | 108908237 | a Total exp | enses and los | ses per nents | ▶ 293. | 269.767. |
| | | | D AMOUNTS | incinded on i | ine a but not on | | |
| | Amounts included on line a but not on line 12, Form 990: | | (1) Donated | orm 990: services | • | | |
| | Net unrealized gains | | and use | of facilities | \$ | | |
| | on investments \$ <12590961. | | (2) Prior yea | r adjustments | • | | |
| | Donated services | | | on line 20. | _ | | |
| | and use of facilities\$ | | 4 | | \$ | [| |
| | Recoveries of prior | | (3) Losses r | • | • | | |
| | year grants\$Other (specify): | | (4) Other (st | | \$ | | |
| (4) | Cular (Spacity). | | (4) Other (5) | | \$ ⁻ | | |
| _ | Add amounts on lines (1) through (4) | b <12590961. | > Add amo | | (1) through (4) | ▶ b | 000000000 - 10 |
| c | Line a minus line b | c 121499198. | c Lineam | inus line b | | ▶ €93, | 269,767. |
| d | Amounts included on line 12, Form | | d Amounts | included on | line 17, Form | | |
| | 990 but not on line a: | | 990 but | not on line a: | | | |
| (1) | Investment expenses | | (1) Investme | ent expenses | | | |
| | net included on | | not inclu | | | | |
| | line 6b, Form 990\$ | | -1 | | \$ | | |
| (2) | Other (specify): | | (2) Other (s | | _ | | |
| | Add amounts on lines (1) and (2) | 4 | Add ame | | \$ | | |
| | Total revenue per line 12, Form 990 | u | | | (1) and (2) a 17, Form 990 | | |
| • | (line c plus line d) | _e 121499198. | (line c p | itus line d) | | ▶ 893, | 269.767. |
| Pa | List of Officers, Directors, 1 | rustees, and Key | Employees | (List each one | even if not compen | sated.) | |
| | (A) Name and address | | (B) Title and av per week de positi | 10000 10 | (C) Compensation (If not paid, enter | plans & deferred | (E) Expense account and other allowance: |
| | | · · · | positi | 011 | -0/ | compensation | Other uno warred |
| | | | | | | | |
| Se | e Statement 12 | | | | 623,000. | 77,551. | 0. |
| | | | | | ı | | |
| | | | | | | | |
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| | 90 (2000) Woods Hole Oceanographic Institution 04-2105 | | | Page 5 |
|-------|--|--------------|--|-------------|
| | Other Information | N/A | Yes | |
| 6 | Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity | 76 | | <u>X</u> |
| 77 | Were any changes made in the organizing or governing documents but not reported to the IRS? | 77 | ***** | X |
| | If "Yes," attach a conformed copy of the changes. | 80,000 | | |
| 78 a | Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? | 78a | | X |
| b | If "Yes," has it filed a tax return on Form 990-T for this year? | 78b | <u> </u> | |
| 79 | Was there a liquidation, dissolution, termination, or substantial contraction during the year? | 79 | <u> </u> | X |
| | If "Yes," attach a statement. | | | |
| 30 a | Is the organization related (other than by association with a statewide or nationwide organization) through common membership, | | | |
| | governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization? | 80a | X | |
| b | If 'Yes,' enter the name of the organization See Statement 13 | | | |
| | and check whether it is exempt OR nonexempt. | | | |
| 31 a | Enter the amount of political expenditures, direct or indirect, as described in the | 80000 | | |
| | instructions for line 81 0. | 4 | | |
| ь | Did the organization file Form 1120-POL for this year? | .81b | | X |
| 32 a | Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than | | | |
| | fair rental value? | 822 | | X |
| b | If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an | | [| |
| _ | expense in Part II. (See instructions for reporting in Part III.) | _ | | |
| 33 a | Did the organization comply with the public inspection requirements for returns and exemption applications? | 83a | X | |
| | Did the organization comply with the disclosure requirements relating to quid pro quo contributions? | 83b | X | |
| 34 a | Did the organization solicit any contributions or gifts that were not tax deductible? | 84a | | Х |
| | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not | | | |
| • | tax deductible? N/A | 84b | [| |
| 85 | 501(c)(4), (5), or (6) organizations. 2 Were substantially all dues nondeductible by members? N/A | 85a | • | |
| | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 85b | | \vdash |
| J | If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax | | | |
| | owed for the prior year. | | | |
| _ | Dues, assessments, and similar amounts from members | | | |
| 6 | 37/3 | ┪ | | |
| u | and parties and parties and parties and an arrangement and arrangement and arrangement and arrangement and arrangement arrange | ┨‱ | | |
| | - A A A A A A A A A A A A A A A A A A A | | | |
| ı | 27/2 | 050 | ****** | |
| 9. | bood to digamental violeto pay on addition and all all all all all all all all all al | 85g | | —- |
| h | If section 6033(e)(1)(A) dues notice were sent, does the organization agree to add the amount in 85f to its reasonable estimate of dues | 85h | | 1 |
| | allocable to nondeductible lobbying and political expenditures for the following tax year? 501(c)(7) organizations: Enter: a initiation fees and capital contributions included on line 12 86a N/A | 0311 | | 80000 |
| B6 | 50 (C)(7) digasizzation 2 miles 1 miles 2 mile | ┨ | | |
| _ b | | - | 1 | |
| 87 | 501(5)(12) 0.92122231010 | - | | |
| b | Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) N/A. | 1000 | | |
| | Education and at 1000000 in 10000000 in 10000000 in 10000000 in 10000000 in 10000000 in 100000000 in 1000000000 in 1000000000 in 10000000000 | 100000 | | |
| 88 | At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, | |] | |
| | or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? | | | |
| | If "Yes," complete Part IX | 88 | X | 0.000 |
| 89 a | 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: | | | |
| | section 4911 ► 0 . ; section 4912 ► 0 . | 200 | | 4 |
| b | 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit | | | |
| | transaction during the year or did it become aware of an excess benefit transaction from a prior year? | 1 | | ., |
| | If "Yes," attach a statement explaining each transaction | 89b | <u></u> | X |
| c | Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under | | | ^ |
| | sections 4912, 4955, and 4958 | | | 0. |
| đ | Enter: Amount of tax on line 89c, above, reimbursed by the organization | | | 0. |
| 90 a | • | | | |
| b | Number of employees employed in the pay period that includes March 12, 2000 | | | 907 |
| | | | | |
| 91 | The books are in care of Stacey L. Medeiros, Controller Telephone no. > (508) | <u>45</u> | 7-2 | <u> 100</u> |
| | | | | |
| | Located at ► Woods Hole, MA ZIP code ► | <u>025</u> 4 | <u>43</u> | |
| | | | | |
| 92 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here | | ▶ | |
| | and enter the amount of tax-exempt interest received or accrued during the tax year | <u>N</u> . | <u>/A_</u> | |
| 02304 | 5 | Fo | rm 99 | 0 (2000 |

Form 990 (2000)

Woods Hole Oceanographic Institution

| | Analysis of Income-i | -rouncing Ac | | ed business income | Evaluate | id by section 512, 513, or 514 | |
|-----------------|--|-------------------------------------|---|-----------------------|------------------------|--------------------------------|---|
| | s amounts unless otherwise | <u> </u> | (A) | (B) | (C) | (D) | (E) |
| indicated. | | | Business | Amount | Exclu- sion | Amount | Related or exempt function income |
| | gram service revenue: | \ | code. | | code | 70 075 707 | tunction income |
| | esearch | | | | 20 | 78,075,797. | 7 072 041 |
| · - | ducation | | ···· | | | -: | 7,072,941. |
| £ | | | | | | | |
| a | | | | | - | | |
| e | icare/Medicaid payments | | [| | 1 | | |
| | and contracts from government age | • | | | 20 | 695,350. | |
| _ | nbership dues and assessments | | | · | | | |
| | rest on savings and temporary | | | | | | |
| | investments | | | | 14 | 973,119. | |
| | lends and interest from securities | | | | 14 | 973,119. 2,374,172. | |
| | rental income or (loss) from real esta | 2. 5 | | | | | |
| | -financed property | | | <u> </u> | | | |
| | debt-financed property | | ··· | | 16 | 689,987. | |
| | rental income or (loss) from persona | (- | | | - | | · · · · · · · · · · · · · · · · · · · |
| | r investment income | | | | | | |
| | or (loss) from sales of assets | ····· | | | + | | |
| | r than inventory | | | | 18 | 16,307,572. | |
| | ncome or (loss) from special events | | | | -<u>-</u>- | 20,00,,0,20 | |
| | s profit or (loss) from sales of invent | | + | | 1 | | |
| | is profit of (1035) from Sales of Invent | - | | | - - | | |
| | oyalty&Licensing | Fees | | | 15 | 57,666. | |
| | nformation Ctr In | | | | | | 184,909. |
| <u></u> | | | | | | | 101/3030 |
| | | | | | + + | | |
| e. — | | | | | 1 | | |
| 104 Subi | total (add columns (B), (D), and (E)) | | 90×03636 | 0 | | 99,173,663. | 7,257,850. |
| 105 Tate | i (add line 104, columns (B), (D), and | <u>læ</u> | *************************************** | | | | 106,431,513. |
| | e 105 plus line 1d, Part I, should | | | | | | 100/431/3131 |
| | Relationship of Activ | | | | nt Pur | 10888 | |
| Line No. | · · · · · · · · · · · · · · · · · · · | | | | | | f the organization's |
| ▼. | exempt purposes (other than by | | | | ou amporta | ncy to the accomplishment o | i the organization s |
| | See Statement | | , | | | | |
| | | | | | | | |
| | · · · · · · · · · · · · · · · · · · · | | | | | · | |
| | <u> </u> | ···· | | | | | |
| Part D | Information Regardi | ng:Taxable S | ubsidiari | ies and Disregar | ded Em | tities | |
| | (A) | (B) | | (C) | | (D) | (E) |
| Name, a part | address, and EIN of corporation, mership, or disregarded entity | Percentage of ownership interest | | Nature of activities | | Total income | End-of-year assets |
| | ee Statement 14 | % | | | | | |
| | - | % | | | | | |
| | | % | | | | | |
| | | · % | | | | | |
| Part X | Information Regarding | | | ted with Persona | al Bene | fit Contracts | |
| | the organization, during the year, re- | | | | | | Yes. X No. |
| 1-, | About and the Maria | | | on a personal benefit | | | Yes. X No |
| | | | | | | | |

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treesury

Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information

▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.

2000

OMB No. 1545-0047

Name of the organization

Woods Hole Oceanographic Institution

Employer Identification number 04: 2105850

| Woods Hole Oceanographic Part I Compensation of the Five Highest Paid Employ | | | | v4: 21058 | |
|---|--------------------|--|-------------------------|--|------------------|
| (See instructions, List each one, if there are none, enter "None.") | | • | | | |
| (a) Name and address of each employee paid more than \$50,000 | (b) Title per | and average hours week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans & deforred compensation | (0) 000000 |
| Stanley R. Hart | sr. | Scientist | | | |
| 569 Woods Hole Rd, Woods Hole, MA 025 | 40+ | | 153,056. | 25,103 | 0. |
| John W. Farrington | As. | Dir Educ | | | |
| 569 Woods Hole Rd, Woods Hole, MA 025 | 40+ | | 147,923. | 23,083 | 0. |
| John Hayes | Sr. | Scientist | - | | |
| 569 Woods Hole Rd, Woods Hole, MA 025 | 40+ | | 149,528. | 24,055 | 0. |
| Richard F. Pittenger | As.I | oir Marine | = | | |
| 569 Woods Hole Rd, Woods Hole, MA 025 | 40+ | | 150,000. | 20,478 | 0. |
| Fred Sayles | sr. | Scientist | | | |
| 569 Woods Hole Rd, Woods Hole, MA 025 | 40+ | _ ·· | 146,813. | 18,073 | . 0. |
| Total number of other employees paid over \$50,000 | | 371 | | | |
| Part II Compensation of the Five Highest Paid Independent (See instructions. List each one (whether individuals or firms). If there | | | for Profession | al Services | ······ |
| (a) Name and address of each independent contractor paid more the | nan \$ 50,0 | 00 | (b) Type of s | service | (c) Compensation |
| William M. Mercer, Inc. | | | N-turmiol | and | |
| 200 Clarendon St., Boston, MA 02116 | • | | Actuarial Employee E | | 97,205. |
| Hill & Knowlton | | | | | |
| 600 New Hampshire Ave., Washington, I | o.c. | 20037 | Media Cons | ultants | 109,005. |
| Vin Kiernan | | | | | |
| 49 Harbor Farms Road, East Falmouth, | MA_ | 02536 | Builders | | 119,478. |
| PriceWaterhouseCoopers, LLP | | | Accounting | T | |
| P.O. Box 3026, Boston, MA 02241-3026 | | | Services | | 257,200. |
| Noah Greenberg Associates | - | | Architectu | ıral | |
| 22 Beebe Acres, Falmouth, MA 02540 | | | Services | | 94,898. |
| Total number of others receiving over \$50,000 for professional services | | 8 | | | |

Schedule A (Form 990 or 990-EZ) 2000

| r ai | Note: You may use the | omplete only if you ch ne worksheet in the ins | tructions for converting | from the accrual to ti | he cash method of acc | ounting. |
|-----------------|--|---|---|---|---|-----------------------------------|
| egin | dar year (or fiscal year ning In) | (a) 1999 | (b) 1998 | (c) 1997 | (d) 1996 | (e) Total |
| 15 ' | Gifts, grants, and contributions received. (Do not include unusual grants. See time 28.) | 7,585,085. | 73,375,959. | 67,904,634. | 70,613,657. | 219,479,335. |
| <u>16</u> 17 | Membership fees received | 77,448,456. | 208379656. | 192512379. | 164792682. | 643,133,173. |
| 18 | Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975 | | 3,316,638. | 2,982,610. | 2,497,639. | 13,289,001 |
| 19 | Net income from unrelated business | | | | | |
| | activities not included in line 18 | | | | | |
| 20 | Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf | | | | | |
| 21 | The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge. | | 395,776. | 395,776. | 395,776 | 1,187,328 |
| 22 | Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets. | 215,450. | | | | 215,450 |
| 23 | Total of lines 15 through 22 | 89,741,105. | 285468029. | 263795399 | 238299754 | 877,304,287 |
| 24 | Line 23 minus line 17 | 12,292,649. | 77,088,373. | 71,283,020. | 73,507,072 | 234,171,114 |
| 25 | Enter 1% of line 23 | 897,411. | 2,854,680. | 2,637,954. | 2,382,998 | |
| 26 b | Organizations described on lines 1 Attach a list (which is not open to progovernmental unit or publicly support in line 26a. Enter the sum of all these | ublic inspection) showing orted organization) whose | the name of and amount | contributed by each pers | son (other than a | |
| c d | Total support for section 509(a)(1) Add: Amounts from column (e) for | lines: 18 13, | 289,001. | 9 6b | | 234,171,11 <u>4</u> 13,504,451 |
| 8 | Public support (line 26c minus line | 26d total) | | ., | ▶ 268 | 220,666,663 |
| 1 | Public support percentage (line 26 | ie (numerator) divided b | y line 26¢ (denominator | <u>))</u> | <u></u> | 94.2331 |
| 27 | | ame of, and total amounts (1998) | received in each year fro | m, each "disqualified per (1997) | son." Enter the sum of su (1990) | ch amounts for each year: 5) |
| b | For any amount included in line 17 that was more than the larger of (1 individuals.) After computing the di excess amounts) for each year: (1999) |) the amount on line 25 fo fference between the amo N/A | or the year or (2) \$ 5,000. Bunt received and the larg | (Include in the list organi er amount described in (| zations described in line 1) or (2), enter the sum o | 5 through 11, as well as |
| C | Add: Amounts from column (e) for 17 Add: Line 27a total | lines: 15 | | 16 | | NT / N |
| | 17 | 20 | Libra ATL Andre | _ 21 | ≥ 27c | |
| ď | Add: Line 27a total Public support (line 27c total minus | and | I IINE Z/D TOTAL | ······ | 270 | |
| 6 | Total support for section 509(a)(2) | test: Enter amount on her | 23 column /a\ | ▶ 271 | N/A | |
| 1 Q | Public support percentage (li | ne 27e (numerator) di | vided by line 27f (der | ominator)) | ▶ 270 | N/A |
| | | | | | | |
| - | Investment income percentage | ge (line 18. column (el | (numerator) divided | by line 27f (denomina | ator)) 🕨 27h | N/A |

None

| Par | (To be completed ONLY by schools that checked the box on line 6 in Part IV) | N/ | A | |
|-----|--|------------|----------------|--|
| | | | Yes | No |
| 29 | Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing | | | ļ |
| | instrument, or in a resolution of its governing body? | 29 | 10280 | 12000 (1800) 12000 (1800) |
| 30 | Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, | 2000 | | |
| | and other written communications with the public dealing with student admissions, programs, and scholarships? | 30 | Jacksof Sac | l minimo |
| 31 | Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of | 2000 | | |
| | solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known | | 10000 | |
| | to all parts of the general community it serves? | . 31 | ********** | 50201303 |
| | If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.) | 2000 | | |
| | | - | | |
| | <u> </u> | - 1 | | |
| | | - | | |
| | | - 1 | | |
| 32 | Does the organization maintain the following: | 23.33. | | |
| 2 | Records indicating the racial composition of the student body, faculty, and administrative staff? | . 32a | | |
| b | Records documenting that scholarships and other financial assistance are awarded on a racially | · | | |
| | nondiscriminatory basis? | . 32b | | — |
| C | Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student | | | |
| | admissions, programs, and scholarships? | 32c | ļ | <u> </u> |
| đ | | 32d | | |
| | If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.) | | | |
| | | - | | |
| | | - | | |
| 33 | Does the organization discriminate by race in any way with respect to: | | | |
| 4 | Students' rights or privileges? | . 33a | <u> </u> | |
| þ | Admissions policies? | . 33b | | ļ |
| C | Employment of faculty or administrative staff? | 33c | <u> </u> | <u> </u> |
| đ | Scholarships or other financial assistance? | 330 | | |
| | Educational policies? | <u>33e</u> | <u> </u> | <u> </u> |
| f | Use of facilities? | . 331 | 1 | — |
| g | Athletic programs? | 33g | ļ | ↓ |
| h | Other extracurricular activities? | . 33h | ļ | |
| | If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.) | | | |
| | | - | | |
| | | - 8 | | |
| | | _ | | |
| | Does the organization receive any financial aid or assistance from a governmental agency? | | - | |
| b | Has the organization's right to such aid ever been revoked or suspended? | 34b | | |
| | If you answered "Yes" to either 34a or b, please explain using an attached statement. | | | |
| 35 | Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, | | ĺ | 1 |
| | 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation | . 35 | <u> </u> | |

Schedule A (Form 990 or 990-EZ) 2000

| Schedule A (Form 990 or 990-EZ) 2000 Woods | Hole | Oceanographic | Institution |
|--|------|---------------|-------------|
| Prince and the second s | | | |

| P | Lobbying Expenditures by Electing Public Charities (To be completed ONLY by an eligible organization that filed Form 5768) | | | N/A |
|-----|--|------------|-----------------------------------|--|
| Che | eck here If the organization belongs to an affiliated group. | | | • |
| Che | eck here Fig. If you checked "a" above and "limited control" provisions apply. | | | |
| | Limits on Lobbying Expenditures (The term 'expenditures' means amounts paid or incurred.) | | (a) Affiliated group totals | (b) To be completed for ALL electing organizations |
| | (The table expanditures means amounts paid of mounts.) | _ | N/A | |
| | Total lobbying expenditures to influence public opinion (grassroots tobbying) | 36 | 21, 12 | |
| | | 37 | | |
| 37 | Total toppying expenditures to introduce a registerian pool (arrest reasying) | 38 | | |
| 38 | Total loopying experiorores (and intes so and sy) | 39 | | |
| 39 | Onles exempt balbase expendences | 40 | | |
| 40 | Total exertipt purpose experiorates feed miles on any only | 4U 2000 | | |
| 41 | Lobbying nontaxable amount. Enter the amount from the following table - | | | |
| | If the amount on line 40 is - The lobbying nontaxable amount is - | | | |
| | Not over \$500,000 20% of the amount on line 40 | | | |
| | Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 | | | |
| | Over \$1,000,000 but not over \$1,500,000 | 41 | | |
| | Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 | | | |
| | Over\$17,000,000 \$1,000,000 | | | |
| 42 | Grassroots nontaxable amount (enter 25% of line 41) | 42 | | |
| 43 | | 43 | | |
| | Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38 | 44 | | l |
| • | 8 | 360 C) | | |
| | Caution: If there is an amount on either line 43 or line 44, you must file Form 4720. | | | |

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 9 of the instructions.)

| | | N/A | | | |
|--|-------------|-------------|-------------|-------------|--------------|
| Calendar year (or fiscal year beginning in) | (a) 2000 | (b) 1999 | (c) 1998 | (d) 1997 | (e) Total |
| 45 Lobbying nontaxable amount | | | | | 0 |
| Lobbying ceiling amount (150% of line 45(e)) | | | | | 0 |
| 7 Total lobbying expenditures | | | | | 0 |
| 8 Grassroots nontaxable amount | | | | | 0 |
| 9 Grassroots ceiling amount (150% of line 48(e)) | | | | | 0 |
| Grassroots lobbying expenditures | | | | | 0 |

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A)

| | 1 | 1 | |
|--|-----|------------|--------------|
| uring the year, did the organization attempt to influence national, state or local legislation, including any attempt to fluence public opinion on a legislative matter or referendum, through the use of: | | No | Amount |
| a Volunteers | . 🗀 | Х | |
| b Paid staff or management (include compensation in expenses reported on lines c through h) | . L | Х | |
| c Media advertisements | . | Х | |
| d Mailings to members, legislators, or the public | 1 7 | | 11,168. |
| e Publications, or published or broadcast statements | . | X | |
| f Grants to other organizations for lobbying purposes | | X | 20. 245 |
| g Direct contact with legislators, their staffs, government officials, or a legislative body | | \square | 89,345. |
| h Railles, demonstrations, seminars, conventions, speeches, lectures, or any other means | | X | 100 513 |
| 1 Total lobbying expenditures (add lines c through h) | 📖 | | 100,513. |
| If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities. | | <u>See</u> | Statement 17 |

Schedule B

Department of the Treasury

(Form 990 or 990-EZ)

Schedule of Contributors

Supplementary Information for line 1d of Form 990 or line 1 of Form 990-EZ (see instructions)

OMB No. 1545-0047

2000

Name of organization

Woods Hole Oceanographic Institution

Organization type (check one)-Section: X 501(c)(3) ◀ (enter number)

Section 501(c)(7), (8), or (10) organizations
Check this box if the organization had no charitable contributors who contributed more than \$1,000 during the year. (But see General

rule below.)

Enter here the total gifts received during the year for a religious, charitable, etc., purpose \$\infty\$\$

Note: This form is generally not open to public inspection except for section 527 organizations.

General Instructions

Purpose of Form

Schedule 8 (Form 990 or 990-EZ) is used by organizations required to file Form 990. Return of Organization Exempt From Income Tax, or Form 990-EZ, Short Form Return of Organization Exempt From Income tax, to provide the information regarding their contributors that is required for line 1d of Form 990 (or line 1 of Form 990-EZ).

Attach the Schedule B (Form 990 or 990-EZ) to Form 990 or 990-EZ. Attach Schedule B after Schedule A (Form 990 or 990-EZ), Organization Exempt Under Section 501(c)(3), if that return is required for the organization.

Who Must File Schedule B (Form 990 or 990-EZ)

All organizations must file Schedule B (Form 990 or 990-EZ) unless they certify that they do not meet the filing requirements of Schedule B (Form 990 or 9090-EZ) by checking the box in item L of the heading of their Form 990 or Form 990-EZ.

See the instructions for item L in the Instructions for Form 990 and Form 990-EZ.

Caution: Schedule B (Form 990 or 990-EZ) is not a substitute for the list of "contributors" required for Part IV-A, Support Schedule, of Schedule A (Form 990 or 990-EZ).

Public Inspection

Schedule B (Form 990 or 990-EZ) is:

- Open to public inspection for a section 527 political organization.
- Generally not open to public inspection for the other organizations that must file
 the form

If a non-section 527 organization files a copy of Form 990, or Form 990-EZ, and attachments with any state, it should not include its Schedule B (Form 990 or 990-EZ) in the attachments for the state unless a schedule of contributors is specifically required by the state. States that do not require the information might make the schedule available for public inspection along with the rest of the Form 990 or Form 990-EZ.

See the Instructions for Form 990 and Form 990-EZ for phone help and the public inspection rules for those forms and their attachments, which include Schedule B (Form 990 or 990-EZ).

Contributors Required To Be Listed On Part I

"Contributor" includes individuals, fiduciaries, partnerships, corporations, associations, trusts, and exempt organizations.

General rule. Unless the organization is covered by one of the special rules below, it must list on Part I every contributor who during the year, gave the organization directly or indirectly, money, securities, or any other type of property totaling \$5,000 or more for the year. Also complete Part II for a noncash contribution. In determining the \$5,000 amount, total all of the contributor's gifts of \$1,000 or more for the year.

Section 501(c)(3) organizations. For an organization described in section 501(c)(3) that meets the 33 1/3% support test of the Regulations under sections 509(a)(1)/170(b)(1)(A)(vi) (whether or not the organization is otherwise described in section 170(b)(1)(A))-

List in Part I only those contributors whose contribution of \$5,000 or more is greater than 2% of the amount reported on line 1d of Form 990 (or line 1 of Form 990-EZ) (Regulations section 1.6033-2(a)(2)(iii)(a)).

Example. A section 501(c)(3) organization, of the type described above, reported \$700,000 in total contributions, gifts, grants, and similar amounts received on line 1d of its Form 990. The organization is only required to list in Parts I and II of its Schedule B (Form 990 or 990-EZ) each person who contributed more than the

greater of \$5,000 or \$14,000 (2% of \$700,000). Thus, a contributor who gave a total of \$11,000 would not be reported in Parts I and II for this section 501(c)(3) organization. Even though the \$11,000 contribution to the organization exceeded \$5,000, it did not exceed \$14,000.

Section 501(c)(7), (8), or (10) organizations. For noncharitable contributions to one of these organizations, list in Part I contributors who gave \$5,000 or more as described in the General rule discussed above.

If a section 501(c)(7), (8), or (10) organization received contributions or bequests for use exclusively for religious, charitable, etc., purposes (sections 170(c)(4), 2055(a)(3), or 2522(a)(3)}-

List in Part I each contributor whose contributions total more than \$1,000 during the year that were for a religious, charitable, etc., purpose. To determine the \$1,000, aggregate all of a contributor's gifts for the year (regardless of amount). For a noncash contribution, complete Part II.

All section 501(c)(7), (8), or (10) organizations that received any charitable contributions and listed any charitable contributors on Part I must also complete Part III.

If section 501(c)(7), (8), or (10) organization received charitable gifts, but is not required to list any charitable contributors on Part I, check the box on line A at the top of Schedule B (Form 990 or 990-EZ) and enter the amount of charitable contributions received in the space provided. The organization need not complete and attach Part III.

Specific Instructions

Note: You may duplicate Parts I, II, and III if more copies are needed. Number each page of each Part.

Part I. In column (a), identify the first contributor listed as no. 1 and the second contributor as no. 2, etc. Number consecutively. Show the contributor's name, address, aggregate contributions for the year; and the type of contribution (e.g., whether an individual, payroll, or noncash contribution). Report payroll contributions by listing the employer's name, address, and total amount given (unless an employee gave enough to be listed individually).

Part II. In column (a), show the number that corresponds to the contributor's number in Part I. Describe the noncash contribution fully. Report on property with readily determinable market value (i.e., market quotations for securities) by listing its fair market value (FMV). For marketable securities registered and listed on a recognized securities exchange, measure market value by the average of the highest and lowest quoted selling prices (or the average between the bona fide bid and asked prices) on the contribution date. See Regulations section 20.2031-2 to determine the value of contributed stocks and bonds. When market value cannot be readily determined, use an appraised or estimated value. To determine the amount of a noncash contribution that is subject to an outstanding debt, subtract the debt from the property's fair market value.

Part III. Section 501(c)(7), (8), or (10) organizations that received contributions or bequests for use exclusively for religious, charitable, etc., purposes, must complete Parts I through III for those persons whose gifts totaled more than \$1,000 during the year. Show also, in the heading of Part III. total gifts that were \$1,000 or less and were for a religious, charitable, etc., purpose. Complete this information only on the first Part III page.

If an amount is set aside for a religious, charitable, etc., purpose, show in column (d) how the amount is held (e.g., whether it is mingled with amounts held for other purposes). If the organization transferred the gift to another organization, show the name and address of the transferree organization in column (e) and explain the relationship between the two organizations.

| Schedule B (Fo | orm 990 or 990-EZ)(2000) | | | Page 1 to 2 of Part I |
|----------------|-----------------------------------|---------------------------|----------|--|
| Name of org | | | Employe | r identification number |
| Woods | Hole Oceanographic Institution | | 04- | -2105850 |
| Part I | Contributors | | | |
| (a) No. | (b) Name, address and ZIP code | (c) Aggregate contribu | rtions | (d) Type of contribution |
| 1 | | \$ 6,885,9 | 923. | Individual X Payroll Noncash (Complete Part II if a noncash contribution.) |
| (a) No | | (c) Aggregate contrib | utions | (d) Type of contribution |
| 2 | | \$ 1,500, | 000. | Individual X Payroll |
| (a) No. | | (c) Aggregate contrib | utions | (d) Type of contribution |
| 3 | | \$ <u>1,353</u> , | 000. | Individual X Payroll Noncash (Complete Part II if a noncash contribution.) |
| (a) No | | (c) Aggregate contrib | utions _ | (d) Type of contribution |
| 4 | | \$ <u>1,100</u> , | 000. | Individual 🛣 Payroll 🔠 Noncash 🔲 (Complete Part II if a noncash contribution.) |
| (a) No. | | (c) Aggregate contrib | utions | (d) Type of contribution |
| 5 | | \$333, | 000. | Individual X Payroll Noncash (Complete Part II if a noncash contribution.) |
| (a) No. | | (c) Aggregate contri | outions | (d) Type of contribution |
| 6 | | | 250. | Individual X Payroll Noncash (Complete Part II if a noncash contribution.) |

| Schedule B (F | om 990 or 990-EZ)(2000) | | | Page 2 to 2 of Part I |
|---------------|-----------------------------------|----------------------------|---------|--|
| Name of or | ganization | | Employe | r identification number |
| Woods | Hole Oceanographic Institution | | 04- | -2105850 |
| Part I | · | | | |
| (a) No. | (b) Name, address and ZIP code | (c) Aggregate contribut | tions | (d) Type of contribution |
| 7 | | \$408,9 | 87. | Individual X Payroll |
| (a) No. | | (c) Aggregate contribu | tions | (d) Type of contribution |
| 8 | | \$3 <u>11,4</u> | 46. | Individual X Payroll |
| (a) No. | | (c) Aggregate contribu | tions | (d) Type of contribution |
| 9 | | \$850,0 | 00. | Individual X Payroll |
| (a) No. | | (c) Aggregate contribu | ntions | (d) Type of contribution |
| 10 | | \$ 300,0 | 000. | Individual X Payroll Noncash (Complete Part II if a noncash contribution.) |
| (a) No. | (b) Name, address and ZIP code | (c) Aggregate contribu | rtions | (d) Type of contribution |
| 11 | | - - - - | | Individual X Payroll Noncash (Complete Part II if a noncash contribution.) |
| (a) No. | (b) Name, address and ZIP code | (c) Aggregate contribu | rtions | (d) Type of contribution |
| 12 | | s | | Individual Payroll Noncash (Complete Part II if a noncash contribution.) |

Footnotes

Statement

nt 1

990, Page 2, Part III

.

- a. Sponsored and Institution research in oceanography and related fields. Sponsored research involved 455 awards from 17 federal agencies and 179 from 93 other clients. Institution research involved 78 projects from unrestricted funds.
- b. Education joint graduate program with M.I.T. in the Marine Sciences. Enrolled for the 99-00 academic year; 114 students. Additional programs in support of 40 postdoctoral scholars, 1 marine policy fellow, 30 summer students, 77 guest students, and 67 summer participants in Geophysical Fluid Dynamics.

| Form 990 | Rental Incom | ne | | Statement 2 |
|--|---|---------------------------------------|--------------------|---------------------------|
| Kind and Location of Property | | · | Activity Number | Gross Rental Income |
| Various | - | | 1 | 689,987. |
| Total to Form 990, Part I, li | пе ба | | | 689,987. |
| Form 990 Gain (Loss) F | rom Publicly 1 | Traded Securi | ties | Statement 3 |
| Total 950 GGET (1995) I | | · · · · · · · · · · · · · · · · · · · | | |
| Description | Gross Sales Price | Cost or Other Basis | Expense of Sale | |
| John McStay Wellington Core | 9,828,548. | 9,582,324. | . 0 | . 246,224. |
| Equity | 30,996,998. | 26,601,428. | . 0 | 4,395,570. |
| | 25,505,417 | 23,144,839. | | |
| MONEAG & CATOMETT | | | | |
| Montag & Caldwell Sound Shore Mgmt. | 26,831,918. | 25,515,869. | . 0 | - 1,316,049. |
| Sound Shore Mgmt. Commingled | | 25,515,869. 11,065,941. | | • |
| Sound Shore Mgmt. | 26,831,918. 13,400,000. 79,121,253. | | . 0 | - 2,334,059 - <528,784 -: |
| Sound Shore Mgmt. Commingled | 26,831,918. 13,400,000. | 11,065,941. | . 0 | - 2,334,059 - <528,784 -: |

| Form 990 | Gair | L (Loss) Fro | m Sale of O | th | er Asse | ts. | | Sta | tement | 4 |
|---|---------------|-----------------------------|----------------------------|-----------|--------------------|--------------|----------------|---------------|----------------------|-----------|
| Description | | | Da Acqu | te ir | | Date Sold | | eth qui | od red | |
| Corman Laug | | | | | | | <u> </u> | RCH | ASED | |
| Name of Buyer | | Gross Sales Price | Cost or Other Basi | .s | Expensof Sal | | Deprec | ! | Net Gar | |
| | | 481,072. | 0 | • | - | 0_ | | 0 | 481,0 | 72 - |
| To Fm 990, Part I, | In 8 | 481,072. | 0 | - | ı | 0 - | | 0 - | 481,0 | 72 - |
| | | | · | | | | | | | |
| Form 990 Ot | ner C | hanges in Ne | et Assets o | r l | Fund Ba | lanc | es | Sta | tement | 5 |
| Description | · | | | | - | | | | Amount | |
| Unrealized losses of Prior year balance FMV | on in adju | vestments ca sted to ref | arried at m Lect change | arl fi | ket val rom cos | ie t to | _ | | 2,590,96 1,286,18 | |
| Total to Form 990, | Part | I _r line 20 | | | | | = | - | 8,695,22 | |
| Form 990 | | Cash Grants | and Alloc | at: | ions | | | Sta | tement | 6 |
| Classification | | | | | | Done Rela | e's tionshi | p | Amour | ıt |
| Fellowships/Sc olarships | | · | | | 1 | one | | _ | 318530 |)4- |
| Total Included on 1 | orm. | 990, Part I] | I, line 22 | | | | | | 318530 | —-)4- |

| Form 990 | Non-Gover | nment Secur | ities | St | tatement |
|--|---------------------|--------------------|---|---------------------|---|
| Description | Corporate Stocks | Corporate Bonds | Other Publicly Traded Securities | Other Securities | Total Non-Gov' S Securitie |
| Corporate Bonds Equity Securities & Mutual Funds Other Securities Other Publicly Traded securities | 123939867. | 42396551. | 53761943 | 52386953 | 42396551 123939867 52386953 53761943 |
| To Fm 990, ln 54 Col B | 123939867. | 42396551. | 53761943 | 52386953 | 272485314 |
| Form 990 Description | Gove | rnment Secu | Sta | | ratement Fotal Gov't Securities |
| U.S. Government securit | ies | 6,205, | | | 6,205,973 |
| Total to Form 990, line | | 6,205, | | | 6,205,973 |
| Form 990 | O: | ther Assets | | S | tatement |
| Description | | | | | Amount |
| Remainder trusts Contributed assets | | | | | 316,464 4,628,344 |
| Total to Form 990, Part | IV, line 5 | 8, Column B | | | 4,944,808 |

Supplemental retirement reserve

Total to Form 990, Part IV, line 65, Column B

| Form 990 | | Other Not | es ar | nd Loans Pay | able | Statement | 10 |
|-----------------|-----------------------------|------------------------|-------|------------------|-------------------------|------------|----|
| Lender's | Name | Terms | of F | Repayment | . · | | |
| | etts Health al Facilitie | | | | | | |
| Date of Note | Maturity Date | Original Loan Amoun | | Interest Rate | | | |
| 05/27/99 | 06/01/10 | 2,999,2 | 14. | 3.75% | | | |
| Security | Provided by | Borrower | Purp | ose of Loan | | | |
| | | | Cap | ital project | S | | |
| Relations | hip of Lende | er | | | · | | |
| Descripti | on of Consid | deration | | | FMV of Consideration | Balance Du | ıe |
| | | | | | 0. | 3,921,5 | 16 |
| Total inc | cluded on Fo | rm 990, Part | IV, | line 64, Co | lumn B | 3,921,5 | 16 |
| Form 990 | | Oth | er L | iabilities | | Statement | 1 |
| Descripti | Lon | | | | | Amount | |

7,158,614.

7,158,614.

| | of Officers, Dire and Key Employees | | State | ement 12 |
|--|--|-------------------|---------------------------------|----------|
| Name and Address | Title and Avrg Hrs/Wk | Compen- sation | Employee Ben Plan Contrib | |
| Robert B. Gagosian 569 Woods Hole Road Woods Hole, MA 02543-0725 | Director 40+ | 287,000. | 27,785. | 0. |
| Paul Clemente 569 Woods Hole Road Woods Hole, MA 02543-0725 | Clerk 40+ | 168,000. | 23,642. | 0 |
| Peter H. McCormick 569 Woods Hole Road Woods Hole, MA 02543-0725 | Treasurer 5 | 0. | 0. | 0. |
| James E. Moltz 569 Woods Hole Road Woods Hole, MA 02543-0725 | Chairman 5 | 0. | 0. | 0 . |
| James M. Clark 569 Woods Hole Road Woods Hole, MA 02543-0725 | President 5 | 0 | 0. | 0 . |
| Edwin W. Hiam 569 Woods Hole Road Woods Hole, MA 02543-0725 | Assistant Trea 5 | surer 0. | 0. | 0. |
| Arthur Yorke Allen 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Rodney B. Berens 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Joan T. Bok 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | . 0. | 0. | 0. |
| Joseph Z. Duke, III 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Robert D. Harrington Jr. 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |

PAGE 1 of 3

| Woods Hole Oceanographic I | nstitution | | 04-21 | 105850 |
|---|--------------|------|-------|--------|
| Lisina M. Hoch 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Robert F. Hoerle 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | . 0. | 0. | 0. |
| James B. Hurlock 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Robert L. James 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| William J. Kealy 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Paul J. Keeler, Jr. 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Newton P. S. Merrill 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Richard S. Morse, Jr. 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| George K. Moss 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| David G. Mugar 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Thomas D. Mullins 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Reuben F. Richards 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0 . |
| Kenneth S. Safe, Jr. 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |

PAGE 2 0+3

| Woods Hole Oceanographic Ins | titution | | 04- | 2105850 |
|--|-----------------|--------------------------|---------|---------|
| John A. Scully 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| John M. Stewart 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | . 0. | 0. | 0. |
| Alfred M. Zeien 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Cecil B. Thompson 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Thomas J. Tierney 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| James Luyten 569 Woods Hole Road Woods Hole, MA 02543-0725 | Sr Assoc 40+ | Dir/Research 168,000. | 26,124. | 0 |
| Robert A. Day 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0 . |
| Sylvia A. Earle 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Maurice Tempelsman 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Majorie M. von Stade 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| John J. Wise 569 Woods Hole Road Woods Hole, MA 02543-0725 | Trustee 5 | 0. | 0. | 0. |
| Totals Included on Form 990, E | ?art V | 623,000. | 77,551. | 0. |

PAGE 393

| Form | 990 Ident | | n of Related Org rt VI, Line 80b | anizations | | Statement | 13 |
|-------------|---|--|---|---|--------------------------|------------------------|------|
| Name | of Organization | | | | Exemp | t NonExe | :mpt |
| | ement Trust for Empl ographic Institution | | Woods Hole | | Х | | |
| Form | | | Part IX arding Taxable S | ubsidiaries | | Statement | 14 |
| | Address & ID Number rp or Partnership | Pct Own | Nature of Business | Total Income | . | End-of-Ye Assets | |
| Corpo | ett Developement ration 04-3189654, oods Hole | 100.00 | ł Technology Licensing | | 0. | | 0. |
| Form | | | ionship of Activ t of Exempt Purp | | | Statement | 15 |
| Line | Explanation of Rel | ationship | of Activities | | | | |
| 93b 103b | education and trai participate in fut Revenue generated | rthers ou ning for ure ocean from the | ur exempt purpose scientists and e nographic proces | e by ensuri engineers w ses. fic books a | ng qu ho wi and so | ality ll uvenirs | |

2000 Depreciation and Amortization Detail Form 990 page 2, line 42

| Asset Description | Cost or Other Basis | | Method of Accumulated Depreciation Depreciation | Net Book Value |
|---------------------------------|------------------------|-------|--|-------------------|
| Land, building and improvements | 54,977,722 | S/L | 29,934,765 | 25,042,957 |
| Vessels and dock facilities | 3,186,277 | 7 S/L | 335,313 | 2,850,964 |
| Lab and other equipment | 11,036,930 | o s/L | 7,357,787 | 3,679,143 |
| Work in process | 1,959,353 | | • | 1,959,353 |
| | 71,160,282 | ا ا | 37,627,865 33,532,417 | 33,532,417 |
| Depreciation expense | \$ 3,338,844 | II | | |

Statement 17

Employer identification Number 04-2105858 Woods Hole Oceanographic institution Fiscal Year ended December 31, 2000 Schedule A, Part III Line 1 Dunng the year, has the organization attempted to influence national, state, or local legislation, including eny attempt to influence public opinion on a legislative matter or referendum?

The Woods Hole Oceanographic Institution did not participate or intervene in any political campaigns. The amount reported represents payments to consultants whose primary activities consist of educating and communicating with legislators and the general public regarding environmental and ocean sciences issues. In addition, the consultants report back to Woods Hole Oceanographic Institution on developments and issues of interest to, and/or affecting the Institution.

Line 2a Sale, exchange, or leasing of property?

Other than for transactions in the normal course of the institution's business activities, i.e., the purchase of products of a corporation of which a trustee may be an officer or employee, the issuance or acceptance of a research

| grant or subcontract to or from an organization in which a trustee may be an officer or employee, participating in a joint education program for graduate studies with the Marine Biological Laboratory (MBL) in which a trustee may be an officer or employee, utilizing the services of a bank in which an officer may be an utilizing the services of a bank in which an officer may be an officer or employee, and the lessing of laboratory space from an entity in which a trustee has an interest. The institution is not aware of any transactions between it and any person described above or an organization or corporation with which such person described above or an organization or corporation with which such person described is affiliated. All such transactions are conducted at arm's length and at fair market value. Sele, exchange, or leasing of property transactions with a related party are listed be | rustee may be an officer or employee, participating in a joint education program for graduate studies with the Massachusetts institute of Technology (MIT) and Laboratory (MBL) in which a trustee may be an officer or employee, utilizing the services of a bank in which an officer may be an officer or employee, utilizing the services of a bank in which a trustee has an interest, the institution is not aware of any transactions between it and any person described above or an organization or All such transactions are conducted at arm's length and at fair market value. Sale, exchange, or leasing of property transactions with a related party are listed below. | the Massachuseits institute ch an officer may be a dire and any person described f property transactions with | o of Technology (MIT) and ctor or a trustee may be an above or an organization or a related party are listed below. |
|--|--|--|--|
| Boston Callege | Contracted Research | \$ 1,358 | Administrative Approval |
| Richard F. Syron, Trustee | Performance of subcontracted research | 123.389 | Administrative Approval |
| Cardbbean Marine Research Center | Performance of subcontracted research | 19,287 | Administrative Approval |
| Syhvia A Earle, Trustee | | | |
| Cornell University | Performance of subcontracted research | 47.932 | Administrative Approval |
| James M. Clark, President | | | |
| Harbor Branch Oceanographic institute | Contracted Research | 1,145 | Administrative Approval |
| George K Moss, Trustee | Performance of subcontracted research | 1,674 | Administrative Approval |
| Harvard Apparatus Foundation | Purchased supplies | 4,003 | Administrative Approval |
| Nancy S Milbum, Trustee | | | |
| Marine Biological Laboratory | WHOWMBL Joint Research Library Ops | 731,125 | Administrative Approval |
| James M Clark President | Contracted Research Performance of subcontracted research | 218,360 318,869 | Administrative Approval Administrative Approval |
| Massachusetts Eye & Ear Infirmery | Laboratory procedures | 4,003 | Administrative Approval |
| Weston Howland, Jr., Trustee | Performance of subcontracted research | 150,52 | Administrative Approval |
| Massachusetts Institute of Technology | WHOIMIT Tuition & Student Costs Settlement | 8,015 | Administrative Approval |
| Breene M Kerr, Trustee | Contracted research Performance of subcontracted research | 1,383,755 | Administrative Approval |
| Mystic Seaport Museum | Performance of subcontracted research | 17,958 | Administrative Approval |
| Daniel S. Gregory, Sr., Trustee | | | |

Daniel S. Gregory, Sr., Trustee James B. Hurlock, Trustee Percy Chubb, III, Trustee

Other then for transactions in the normal course of the institution's business activities, I e., the purchase of a corporation of which a trustee may be an officer or employee, the issuance or acceptance of a research grant or subcontract to or from an organization in which a trustee may be an officer or employee, participating in a joint education program for graduate studies with the Maxine Biological Laboratory (MBL) in which a trustee may be an officer or employee, utilizing the services of a bank in which an officer or a trustee may be an officer or employee, and the lessing of laboratory space from an entity in which a trustee has an interest, the institution is not aware of any transactions between it and any person described above or an organization or

| corporation with which such person described is smillated. All such transactions are conducted at arm's length and at fair market value is ale, exchange, or leasing of property transactions with a related pairy are listed below. | ind attaif market value. Sale, exchange, or leasing of propert | ry transactions with B.I | related party are listed below |
|--|--|--------------------------|--------------------------------|
| New England Aquarlum | National Ocean Science support | 7277 | Administrative Approval |
| Weston Howland, Jr., Trustee John F. Magee, Honorary Trustee | | | |
| Northeastern University | Subcontracted Research | 98352 65 | Administrative Approval |
| Louis W Cabot Honorary Trustee | | | |
| Ocean Futures Society | Performance of subcontracted research | 5,472 | Administrative Approval |
| Sytvia A Earle, Trustae | | | |
| Smithsonian institution | Subcontracted Research | 10,833 | Administrative Approval |
| Thomas D Mulins, Member (Investment Committee) | | | |
| Tufts University | Performance of subcontracted research | 508 | Administrative Approval |
| Weston Howland, Jr., Trustee | | | |
| The Woods Hole Group | Technical services | 5490 | Administrative Approval |
| | | | |

David G. Mugar, Trustee

Woods Hole Oceanographic Institution-Disclosure of Related Party Transactions Fiscal Year ended December 31, 2000 990. Schedule A. Part III

990, Schedule A, Part III Employer Identification Number 04-2105858 Line 2b Lending money to or other extension of credit to an officer, director, trustee, or key employee?

The Woods Hole Oceanographic Institution provides interest-free loans for the purchase of personal computers to encourage its employees to become more familiar with the capabilities that personal computers have for Qualified applicants must have had employment with the Institution for three or more years and are expected to continue their employment during the five year replayment period of the loan. Should the education loan, use at the Institution, as well as at home. All regular employees who have been at the Institution for one or more years and who are expected to comtinue their employment during the two-year repayment period are eleigible to apply for a personal computer loan. In addition, the Trustees of the Institution have authorized interest-free loans to all regular full time employees for the undergraduate college education of their children. or a combination of educational and computer interest free loans exceed \$10,000, interest income will be reported to the borrower on the full amount of the loan(s).

| Name & Title | Type of Loan | Date of Loan | Amount borrowed | Repaid in 2000 | Repayments Through 2000 |
|---|--------------------|--------------|--------------------|----------------|----------------------------|
| Paul Clemente, Associate Director/Clerk | Computer Loan (1) | 6/11/98 | \$2,500 | \$500 | \$2,500 |
| | Education Loan (2) | 8/1/99 | \$4,550 | \$910 | \$1,260 |
| | Education Loan (3) | 8/15/00 | \$4,000 | \$322 | \$322 |
| James Luyten, Sr., Associate Director | Education Loan (2) | 10/3/95 | \$4,906 | \$793 | \$4,906 |

(1) The Woods Hole Oceanographic Institution provides interest-free loans for the purchase of personal computers to encourage its employees to become more familiar with the capabilities that personal computers have for use at the Institution. All regular employees who have been at the Institution for one or more years and who are expected to continue their employment during the two-year repayment period are eligible to apply for a personal computer loan.

(2) The Trustees of the Institution have authorized interest-free loans to all regular full time employees for the undergraduate college education of their children. Qualified applicants must have had employment during the five year repayment period of the loan. Should the education loan, or a combination of educational and computer interest free loans exceed \$10,000, interest income will be reported to the borrower on the full amount of the loan(s).

Line 2d

During the year, the Institution paid salary and wages to Andres R. Solow, Director of Marine Policy Center, 44 Quissett Ave., Woods Hole, MA. He is the son of Robert M. Solow, 528 Lewis Wharf, Boston, MA, who is an Honorary Member of the Board of Trustees for the Institution as disclosed in prior years.

Line 4b Explanation of how the organization determines that individuals or organizations receiving grants or loans from it in furtherance of its charitable programs qualify to receive payments.

Disbursements in furtherance of the Institution's exempt programs are made in accordance with procedures, or subject to conditions, established by the Institution's governing board. Such procedures and conditions are designed to assure that individuals and organizations receiving disbursements are qualifying recipients. Students receiving scholarships and fellowships are judged on the basis of academic achievement, financial need. and other similar standards.

Woods Hole Oceanographic Institution Fiscal Year ended December 31, 2000 990, Schedule A, Part IV-A, Line 18 - 1999 Employer Identification Number 04-2105858

Statement 19

Other Revenue:

Royalty and Licensing Fees Vending Machines Information Center Income

1,550 5,351 208,649 215,450

Total

Form **8868**

(December 2000)

Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

► File a separate application for each return.

OMB No. 1545-1709

| | ling for an Automatic 3-Month Extension, co | | | | | | | |
|--|---|---|--|--|--|--|--|--|
| If you are fi | ling for an Additional (not automatic) 3-Mor | nth Extension, complete only Part | II (on page 2 of this form). | | | | | |
| Note: Do not Form 8868. | t complete Part II unless you have already b | een granted an automatic 3-monti | h extension on a previously filed | | | | | |
| Part:I | Automatic 3-Month Extension of Time | - Only submit original (no copie | s needed) | | | | | |
| Note: Form 9 | 990-T corporations requesting an automatic 6 | 6-month extension — check this box | and complete Part I only ▶ 🔲 | | | | | |
| | orations (including Form 990-C filers) must us REMICs and trusts must use Form 8736 to re | | | | | | | |
| Type or | Name of Exempt Organization | | Employer Identification number | | | | | |
| print | WOODS HOLE OCEANOGRAPHIC INST | ITUTION | 04-2105850 | | | | | |
| File by the | Number, street, and room or suite no. If a P.O. box, | see instructions. | | | | | | |
| due date for filing your | 569 WOODS HOLE ROAD, MS 14 | | | | | | | |
| return. See City, town or post office, state, and ZIP code. For a foreign address, see instructions. | | | | | | | | |
| instructions. | WOODS HOLE, MA 02543 | | | | | | | |
| Check type of | of return to be filed (file a separate application | on for each return): | | | | | | |
| X Form 990 | Form 990-T (co | orporation) | Form 4720 | | | | | |
| Form 990 | I-BL | ec. 401(a) or 408(a) trust) | Form 5227 | | | | | |
| Form 990 | -EZ | ust other than above) | Form 6069 | | | | | |
| Form 990 | <u>—</u> | • | Form 8870 | | | | | |
| If the organ | ization does not have an office or place of bu | siness in the United States, check th | nis hox | | | | | |
| for the whole | a Group Return, enter the organization's fou group, check this box ▶ ☐. If it is for part o embers the extension will cover. | | | | | | | |
| to file th | st an automatic 3-month (6-month, for 990-T one exempt organization return for the organization | | | | | | | |
| == | calendar year 20 <u>00</u> or | | | | | | | |
| ▶ □ t | ax year beginning | , 20, and ending | , 20 | | | | | |
| | ex year is for less than 12 months, check reas | _ · _ | | | | | | |
| | ndable credits. See instructions | | | | | | | |
| b If this a | pplication is for Form 990-PF or 990-T, enter a notude any prior year overpayment allowed as | any refundable credits and estimated | | | | | | |
| c Balance | e Due. Subtract line 3b from line 3a. Include y D coupon or, if required, by using EFTPS (Ele | your payment with this form, or, if red | quired, deposit | | | | | |
| instructi | | | \$ 0.00 | | | | | |
| | Signa | ture and Verification | | | | | | |
| | of perjury, I declare that I have examined this form, includin plete, and that I am authorized to prepare this form. | g accompanying schedules and statements, an | nd to the best of my knowledge and belief, it is true, | | | | | |
| Signature ▶ | hamb terribe | Title ▶ CPA | Date ▶ 05/01/2001 | | | | | |
| | k Reduction Act Notice, see Instruction | | Form 8868 (12-2000) | | | | | |

| Page | 2 |
|------|---|
|------|---|

| - 3-111 0000 (12-20 | | |
|------------------------------------|--|--|
| Note: Only c | ng for an Additional (not automatic) 3-Month Extension, complete only omplete Part II if you have already been granted an automatic 3-monthing for an Automatic 3-Month Extension, complete only Part I (on page | extension on a previously filed Form 8868. |
| | Additional (not automatic) 3-Month Extension of Time — Must F | |
| Type or | Name of Exempt Organization | : See See Employer Identification number |
| print | WOODS HOLE OCEANOGRAPHIC INSTITUTION | 04-2105850 |
| File by the extended | Number, street, and room or suite no. If a P.O. box, see instructions. | For IRS use only |
| due date for | 569 OYSTER POND ROAD | 9 ft 50 34 |
| filing the return. See | City, town or post office, state, and ZIP code. For a foreign address, see instructions. | |
| instructions. | WOODS HOLE, MA 02543 | |
| Check type ox Form 990 Form 990 | | rm 1041-A |
| STOP: Do no | t complete Part II if you were not already granted an automatic 3-month | extension on a previously filed Form 8868. |
| If the organ | zation does not have an office or place of business in the United States, ch | neck this box |
| • If this is for | a Group Return, enter the organization's four digit Group Exemption Num | ber (GEN) If this is |
| for the whole | group, check this box ▶ . If it is for part of the group, check this box ▶ | and attach a list with the names and |
| | embers the extension is for. | |
| | an additional 3-month extension of time until <u>November 15</u> | |
| | ···,··· , · · · · · · · · · · · · · · | and ending, 20 Final return |
| | -, | <u> </u> |
| | detail why you need the extension Additional time is needed | <u> </u> |
| _comp_ | ete and accurate return. | |
| - | plication is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentandable credits. See instructions | • |
| | plication is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable or | |
| tax payr | nents made. Include any prior year overpayment allowed as a credit and ar | ny amount paid |
| | ly with Form 8868 | ************************************** |
| with FTi | Due. Subtract line 8b from line 8a. Include your payment with this form, of coupon or, if required, by using EFTPS (Electronic Federal Tax Payment cons | System). See |
| mstructi | Signature and Verification | |
| | f perjury, I declare that I have examined this form, including accompanying schedules and statem lete, and that I am authorized to prepare this form. | nents, and to the best of my knowledge and belief, it is true, |
| | $\sqrt{}$ | |
| Signature > | Muk 1) terriles Title CPA | Date ► 08/01/2001 |
| | Notice to Applicant — To Be Completed by | |
| We have | approved this application. Please attach this form to the organization's return. | |
| We have organizat | not approved this application. However, we have granted a 10-day grace period from the on's return (including any prior extensions). This grace period is considered to be a valid | ie later of the date shown below or the due date of the extension of time for elections otherwise required to be |
| | a timely return. Please attach this form to the organization's return. not approved this application. After considering the reasons stated in item 7, we cannot g | rant your request for an extension of time to file. We are |
| | ng a 10-day grace period. | , 7 |
| | ot consider this application because it was filed after the due date of the return for which | n an extension was requested. |
| Other _ | | |
| | | 17. 10. 13. 0. 0 |
| | By: | APPF 2001 2001 SURE |
| Director | | Z ate လ <u>မျိတို</u> |
| | illing Address — Enter the address if you want the copy of this application address different than the one entered above. | n for an additional month extension S |
| | Name | Jocelyn Celsar |
| | l | |
| Type or | Number and street (include suite, room, or apt. no.) Or a P.O. box number | INDA WINDA |
| print | One International Place | |
| | City or town, province or state, and country (including postal or ZIP code) | T.O.T |
| | Boston, MA 02110 RE: W | |
| | | Form 8868 (12-2000) |

Woods Hole Oceanographic Institution

Financial Statements
For the Year Ended December 31, 2000



PricewaterhouseCoopers LLP One International Place Boston MA 02110 Telephone (617) 478 5000 Facsimile (617) 478 3900

Report of Independent Accountants

To the Board of Trustees of Woods Hole Oceanographic Institution:

In our opinion, the accompanying statement of financial position and the related statements of activities and of cash flows present fairly, in all material respects, the financial position of Woods Hole Oceanographic Institution (the "Institution") as of December 31, 2000 and the changes in its net assets and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Institution's management; our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Institution's 1999 financial statements, and in our report dated March 10, 2000, we expressed an unqualified opinion on those financial statements. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Pricewolestomelogen LLP

March 9, 2001

Woods Hole Oceanographic Institution Statements of Financial Position As of December 31, 2000 (with comparative information as of December 31, 1999)

| | | | | 2000 | 1999 |
|--|----------------|------------------------|---------------------------|---|---------------------|
| Assets | | | | | |
| Cash, unrestricted | | | | \$ 21,637.368 | S 16,383,928 |
| Cash, restricted | | | | 2,373,675 | 826,309 |
| Reimbursable costs and fees | | | | | |
| Billed | | | | 2,078.150 | 1.925,005 |
| Unbilled | | | | 2,053,172 | 3,775,094 |
| Receivable for investments sold | | | | = | 152,708 |
| Interest and dividends receivable | | | | 835,835 | 533,861 |
| Other receivables | | | | 415,364 | 355,502 |
| Pledges receivable | | | | 2,875,144 | 5,408,983 |
| Inventory | | | | 1,070,303 | 808,919 |
| Deferred charges and prepaid expenses | | | | 314.906 | 59.636 |
| Investments, pooled | | | | 278,691,287 | 270,852,643 |
| Investments, nonpooled | | | | 11,340,898 | 5,781,811 |
| Prepaid pension and postretirement benefit | cost | | | 4,629,623 | 2,228,384 |
| Supplemental retirement | | | | 7,158,614 | 7,733,931 |
| Other assets | | | | 4,628,344 | 4,889,752 |
| | | | | | 1,0071102 |
| | | | | 340,102,683 | 321,721,466 |
| B | | | | | |
| Property, plant and equipment: | | | | - · · · · · · · · · · · · · · · · · · · | |
| Land, buildings and improvements | | | | 54,977,722 | 48,794,999 |
| Vessels and dock facilities | | | | 3,186,277 | 2,654,406 |
| Laboratory and other equipment | | | | 11.036.930 | 9,641.619 |
| Construction in process | | | | 1,959,353 | 5,351.347 |
| | | | | 71,160,282 | 66,442,371 |
| Accumulated depreciation | | | | (37,627,865) | (34,770,021) |
| Net property, plant and equipment | | | | 33,532,417 | 31,672,350 |
| Remainder trusts | | | | 316,464 | 846.630 |
| Total assets | | | | \$ 373,951,564 | \$ 354,240,446 |
| 1.1.10p.e | | | | | |
| Liabilities | | | | | |
| Accounts payable and other liabilities | | | | \$ 8,059,206 | \$ 7,912,400 |
| Accrued payroll and related liabilities | | | | 5,537.049 | 5,298,550 |
| Payable for investments purchased | | | | 402,557 | - |
| Accrued supplemental retirement benefits | | | | 7,158,614 | 7,733,931 |
| Deferred revenue and refundable advances | | | | 6,495,459 | 4,082,935 |
| Deferred fixed rate variance | | | | 3,595,425 | 3,070,148 |
| Loan payable | | | | 3,921,516 | 2,999,214 |
| Total liabilities | | | | 35,169,826 | 31,097,178 |
| Commitments and contingencies | | | | | |
| Net Assets | | | | | |
| | Unrestricted | Temporarily restricted | Permanently restricted | | |
| Madagaaad | | | _ | | , |
| Undesignated | \$ 7,828,139 | | \$ - | 7,828,139 | 4,543,295 |
| Designated | 1,552,954 | 12,355,100 | - | 13,908,054 | 7,736,814 |
| Pledges and other | - | 4,538,823 | 164,774 | 4,703,597 | 6,916,236 |
| Plant and facilities | 30,434,561 | 189,172 | - | 30,623,733 | 30,741,936 |
| Education | - | 2,889,562 | | 2,889,562 | 2,679,119 |
| Endowment and similar funds | 70,075,164 | 166,395,249 | 42,358,240 | 278,828,653 | 270,525,868 |
| Total net assets | \$ 109,890,818 | \$ 186,367,906 | \$ 42.523.014 | 338,781,738 | 323,143,268 |
| Total liabilities and | | | | | |
| net assets | | | | S 373,951,564 | \$ 354,240,446 |

The accompanying notes are an integral part of these financial statements.

Woods Hole Oceanographic Institution Statement of Activities

For the Year Ended December 31, 2000 (with summarized financial information for the year ended December 31, 1999)

| Operating | | | Danson | | T | Unrestricted Sponsored | | - | | |
|--|--------------------------|------------|------------|---|-------------|------------------------|----------|---|-------------|---|
| Remail services \$ 198,357 \$ 5 \$ 5 \$ 3,88,357 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 000 1999 | | - | | | - | | Operating | | |
| Recents. Feet 1 1982,157 1 5 5 5 3 398,357 1 Feet 1 1982,157 1 5 5 5 3 398,357 1 Feet 1 1982,157 1 5 5 5 3 398,357 1 Feet 1 1982,157 1 5 5 5 3 398,357 1 Feet 1 1982,157 1 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | | | | | | | | | | Ou amount of |
| Fee | | | | | | | | | | |
| Spensord reacroin: | 700 FET F 204 123 | | | | | | • | 109 557 | | |
| Servement | 398,557 \$ 294,132 | , | | • | | | • | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | • | |
| Nongo-remmen | 1,483,430 45,588,822 | | | | | 51.483.430 | | | | • |
| Spins and who operations 14,377,061 16,377,061 16,377,061 16,377,061 16,377,061 16,377,061 16,377,061 16,377,061 16,377,061 16,377,061 16,377,061 16,377,061 16,377,061 16,377,061 16,377,062 16,377,072 16 | | | | | 2 062 806 | | | | | |
| Sponsored research saves released to operations 77,631,257 (25,993,291) (2,539,964) Education: Tuision 2300,021 2,600,000 3,000,000 3,000,000 3,000,000 3,000,000 | | | | | 2,902,000 | | | | | • |
| Educacion | 4,577,001 15,593,521 | | | | | 14,377,001 | | | | |
| Tuition | | | | | (2,539,964) | (75,093,293) | | 77,633,257 | | - |
| Tuition | | | | | | | | | | Education: |
| Enforment income | 2,300,021 2,335,701 | | | | | | | 2,300,021 | | |
| Sponsored research | | | | | 1 432 228 | | | | | Endowment income |
| Giffs and transfers Education fands retaxed from restriction 1.453.318 (1.453.318) (1.453.318) Investment return designated for current operations 1.347.291 (1.453.318) (1.453.318) Investment return designated for current operations 2.0600000000000000000000000000000000000 | 9,879 | | | | | | | | | |
| Education funds retaxed from restriction 1,453,318 | | | | | | | | | | - |
| Incestment return designated for current operations | 232,110 377,400 | | | | | | | 1.453.318 | Om | |
| Summer operations 3,147,291 9,090,075 1,285,076 1,375,578 1,375,57 | • | | | | (1,455,510) | | | 1,455,511 | | |
| Contributions and gifs 1,000,227 9,000,075 1,285,076 1,375,778 1,222,097 1,2 | 2 342 301 | | | | | | | 1 247 201 | | _ |
| Contributions and giffs released L011,475 L022,575 L022,2097 L058,858 Rental income | | | 1 204 027 | | 0 000 075 | | | | | - |
| Change in opti-interest agreements | 1,375,378 6,844,310 | | | | | | | | | * |
| Rental income 659,947 204,667 204,667 204,667 204,667 204,667 204,667 204,667 204,667 204,667 204,667 204,667 204,667 204,667 204,667 204,667 204,667 204,667 204,675 204,675 204,667 204,667 204,675 204,775 | | | | | (2,233,572) | | | | | |
| Communication and publications 204,607 353,531 204,607 Other 835,531 103,271,459 833,531 Total revenues 92,978,216 7,489,788 2,803,455 103,271,459 Expenses: Sponsored research: Sponsored research: 32,805,513 28,905,513 103,271,459 National Science Foundation 28,905,513 41,833,446 41,833,446 41,833,446 51,854,445 51,8 | | | 296,282 | | | | | | | - · · · · |
| Obber 835,531 835,531 Total revenues 92,078,216 7,489,788 2,803,455 103,271,459 Expenses: Sponsord recarch: National Science Foundation 28,905,513 28,905,513 14,833,446 14333,446 14333,446 14333,446 14333,446 5,883,445 5,883,445 5,883,445 1,833,446 14,970,038 4,970,038 4,970,038 4,970,038 4,970,038 4,970,038 4,970,038 4,970,038 4,970,038 4,970,038 4,970,038 4,970,709 4,970,709 4,970,709 4,970,709 4,970,709 4,970,709 4,970,709 4,970,709 4,970,709 4,970,709 4,970,709 4,970,709 4,970,709 4,970,709 4,970,709 </td <td></td> | | | | | | | | | | |
| Total revenues 92,978,216 7,489,788 2,803,455 103,271,459 | | | | | | | | | | |
| Expenses Sponsord research Sponsord rese | 835,531 59,220 | | | _ | | | | 835,531 | _ | Other |
| Sponsored research: | 3,271,459 99,598,216 | 1 | 2,803,455 | | 7,489,788 | | | 92,978,216 | _ | Total revenues |
| National Science Foundation 28,905,513 28,905,513 United States Navy 14,333,446 14,333,446 5,885,445 5,885,445 5,885,445 5,885,445 5,885,445 5,885,445 5,885,445 5,885,445 5,885,445 683,316 683 | | | | | | | | | | Expenses: |
| United States Navy | | | | | | | | | | Sponsored research: |
| United States, Navy | 3,905,513 26,647,498 | | | | | | | 28,905,513 | | National Science Foundation |
| Subcontracts | | | | | | | | 14,833,446 | | United States Navy |
| National Oceanue & Atmospheric Administration Department of Energy 683,316 United States Geological Survey 99,757 National Aeronautics & Space Administration 725,017 National Aeronautics & Space Administration 725,017 Nijes Operations 10,868,821 Submersible and ROV operations Other 6,986,664 Education: Faculty expense 2,288,385 Student expense 2,288,385 Sudent expense 2,904,506 Postdoctoral programs Africagos Other 560,659 Business development 11,235 Charle expenses 10,085,429 Unsponsored programs 4,152,772 Unsponsored programs 4,152,772 Other expenses 1,142,875 Total expenses Change in net assets from operating activities 18-549 Change in prepating penses 18-669 Change in prepating penses 18-660 Che monoperating expenses 18-660 Che monoperating activities 18-519 18-660 | | | | | | | | 5.885,445 | | Subcontracts |
| Department of Energy | | | | | | | | 4,097,038 | inistration | National Oceanic & Atmospheric Administration |
| United States Geological Survey 939,757 National Aeronautics & Space Administration 775,017 Ships Operations 10,864,821 Submersible and ROV operations 3,708,240 Other 6,986,664 Education: 8 Education: 2,288,385 Student expense 2,904,506 Postdoctoral programs 476,988 Other 500,659 Business development 11,235 Business development 11,235 Rental expenses 516,965 Communication publications and development 3,085,429 Unsponsored programs 4,152,772 Other expenses 1,142,875 Total expenses 92,793,071 Change in net assets from operating activities 183,145 Nonoperating income: Investment return in excess of amounts designated for sponsored research, education and current operations 1,549,532 1,686,007 3,235,539 Change in prepaid pension cost 2,401,239 2,401,239 1,686,007 3,235,539 Nonoperating expenses: <td></td> | | | | | | | | | | |
| National Aeronautics & Space Administration 725,017 Ships Operations 10,864,821 Other 6,986,664 Submersible and ROV operations 3,768,240 Other 6,986,664 Education: Faculty expense 2,904,506 Post doctoral programs 476,988 Other 560,659 Business development 11,235 Rental expenses 316,965 Communication publications and development 3,085,429 Other expenses 11,42,275 Other expenses 92,793,071 Change in net assets from operating activities 15,49,532 Change in pepaid pension cost 476,698 Nonoperating expenses 476,696 Net asset uransfers 1,549,532 Change in net assets from nonoperating activities 3,331,941 Change in net assets from nonoperating activities 3,311,941 Change in net assets from nonoperating activities 3,331,941 Change in net assets from nonoperating activities 3,311,941 Change in net assets from nonoperating activities 3,311,9 | | | | | | | | | | |
| Ships Operations 10,864,821 3,708,240 3,708,240 3,708,240 3,708,240 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,664 6,986,665 6,986,664 6,986,665 6,986,66 | | | | | | | | | stration | |
| Submersible and ROV operations 3,708,240 6,986,664 | • | | | | | | | | - | |
| Other 6,986,664 6,986,664 Education: 2,288,385 2,288,385 Faculty expense 2,904,506 2,904,506 Posidoctoral programs 476,988 476,988 Other 560,659 560,659 Business development 11,235 11,235 Rental expenses 516,965 3,085,429 Unsponsored programs 4,152,772 4,152,772 Other expenses 1,142,875 1,142,875 Total expenses 92,793,071 - 92,793,071 Change in net assets from operating activities 155,145 7,489,788 2,803,455 10,478,388 Nonoperating income: 1s estment return in excess of amounts designated for sponsored research, education and current operations 1,549,532 1,686,007 3,235,539 Nonoperating expenses: 476,696 476,696 476,696 Net asset transfers 476,696 476,696 476,696 Net asset transfers 412,134 1,686,007 142,134 5,160,083 Other nonoperating expenses 476,696 476,696 < | | | | | | | | | | |
| Faculty expense 2,288,385 2,288,385 2,288,385 Student expense 2,904,506 2,904,507 2,904,507 2,904,239 2,90 | | | | | | | | | | • |
| Student expense 2,904,506 2,904,506 2,904,506 Postdoctoral programs 476,988 476,988 476,988 476,988 560,659 560,659 560,659 560,659 560,659 560,659 560,659 560,659 516,965 516,96 | | | | | | | | | | Education: |
| Student expense 2,904,506 2,904,506 2,904,506 Postdoctoral programs 476,988 476,988 476,988 476,988 60,659 560,659 560,659 560,659 560,659 560,659 560,659 560,659 516,965 | 2,288,385 2,303,217 | | | | | | | 2,288,385 | | Faculty expense |
| Postdoctoral programs Other | | | | | | | | | | |
| District | | | | | | | | | | • |
| Business development 11,235 Rental expenses 536,965 Communication publications and development 3,085,429 Unsponsored programs 4,152,772 Other expenses 1,142,875 Total expenses 92,793,071 | | | | | | | | | | |
| Rental expenses 536,965 356,965 356,965 Communications and development 3,085,429 3,085,429 Unsponsored programs 4,152,772 4,152,772 4,152,772 Cher expenses 1,142,875 1,142,875 1,142,875 1,142,875 Total expenses 92,793,071 92,793,071 Change in net assets from operating activities 185,145 - 7,489,788 2,803,455 10,478,388 Nonoperating income: Investment return in excess of amounts designated for sponsored research, education and current operations 1,549,532 1,686,007 3,235,539 Change in prepaid pension cost 2,401,239 Nonoperating expenses: Other nonoperating expenses 476,696 476,696 476,696 Are asset transfers (142,134) 142,134 - Change in net assets from nonoperating activities 3,331,941 - 1,686,007 142,134 5,160,082 Total change in net assets from nonoperating activities 3,517,086 - 9,175,795 2,945,589 15,638,470 Net assets at beginning of year 106,373,732 177,192,111 39,577,425 323,143,268 | 540,059 | | | | | | | 300,033 | | |
| Communication publications and development 3,085,429 3,085,429 4,152,772 4,152,7 | 11,235 92,119 | | | | | | | 11,235 | | Business development |
| Communication publications and development 3,085,429 3,085,429 4,152,772 4,152,772 4,152,772 | | | | | | | | 536,965 | | Rental expenses |
| Unsponsored programs 4,152,772 4,152,772 1,142,875 1,142,875 1,142,875 Total expenses 92,793,071 | • | | | | | | | 3,085,429 | icnt | Communication publications and development |
| 1,142,875 Total expenses 1,142,875 1,142,875 92,793,071 | | | | | | | | | | Unsponsored programs |
| Change in net assets from operating activities 185,145 - 7,489,788 2,803,455 10,478,388 Nonoperating income: Investment return in excess of amounts designated for sponsored research, education and current operations 1,549,532 1,686,007 3,235,539 Change in prepaid pension cost 2,401,239 2,401,239 Nonoperating expenses: Other nonoperating expenses 476,696 Net asset transfers (142,134) 142,134 - Change in net assets from nonoperating activities 3,331,941 - 1,686,007 142,134 5,160,082 Total change in net assets Net assets at beginning of year 106,373,732 - 177,192,111 39,577,425 323,143,268 | | | | | | | | | _ | Other expenses |
| Nonoperating income: Investment return in excess of amounts designated for sponsored research, education and current operations Change in prepaid pension cost Change in prepaid pension cost Change in prepaid pension cost A76,696 Net asset transfers A76,696 A76,696 Net asset transfers A76,696 A76,696 A76,696 Net asset transfers A76,696 A77,696 A77, | 2,793,071 83,677,63R | | • | | | | | 92,793,071 | | Total expenses |
| Nonoperating income: Investment return in excess of amounts designated for sponsored research, education and current operations Change in prepaid pension cost Change in prepaid pension cost Change in prepaid pension cost A76,696 Net asset transfers A76,696 A76,696 Net asset transfers A76,696 A76,696 A76,696 Net asset transfers A76,696 A77,696 A77, | | | 2.803.455 | | 7,489.788 | | | 135,145 | - - | Change in net assets from operating activities |
| Investment return in excess of amounts designated for sponsored research, education and current operations 1,549,532 1,686,007 3,235,539 Change in prepaid pension cost 2,401,239 2,401,239 2,401,239 Nonoperating expenses; Other nonoperating expenses 476,696 476,696 Net asset transfers (142,134) 142,134 | <u> </u> | | | _ | | | _ | | | |
| designated for sponsored research, education and current operations 1,549,532 1,686,007 3,235,539 Change in prepaid pension cost 2,401,239 2,401,239 2,401,239 Nonoperating expenses; Other nonoperating expenses 476,696 476,696 A76,696 A76 | | | | | | | | | | |
| Education and current operations | | | | | | | | | | |
| Change in prepaid pension cost 2,401,239 2,401,239 Nonoperating expenses: 476,696 476,696 Net asset transfers (142,134) 142,134 Change in net assets from nonoperating activities 3,331,941 - 1,686,007 142,134 5,160,082 Total change in net assets 3,517,086 - 9,175,795 2,945,589 15,638,470 Net assets at beginning of year 106,373,732 - 177,192,111 39,577,425 323,143,268 | | | | | | | | , , , , , | | = |
| Nonoperating expenses: Other nonoperating expenses Other nonoperating expenses A76,696 Net asset transfers (142,134) Change in net assets from nonoperating activities 3,331,941 - 1,686,007 142,134 5,160,082 Total change in net assets 3,517,086 - 9,175,795 2,945,589 15,638,470 Net assets at beginning of year 106,373,732 - 177,192,111 39,577,425 323,143,268 | · · | | | | 1,686,007 | | | = | | • |
| Other nonoperating expenses 476,696 476,696 Net asset transfers (142,134) 142,134 - Change in net assets from nonoperating activities 3,331,941 - 1,686,007 142,134 5,160,032 Total change in net assets 3,517,086 - 9,175,795 2,945,589 15,638,470 Net assets at beginning of year 106,373,732 - 177,192,111 39,577,425 323,143,265 | 2,401,239 142,889 | | | | | | | 2,401,239 | | |
| Net asset transfers (142,134) 142,134 . Change in net assets from nonoperating activities 3,331,941 - 1,686,007 142,134 5,160,082 Total change in net assets 3,517,086 - 9,175,795 2,945,589 15,638,470 Net assets at beginning of year 106,373,732 - 177,192,111 39,577,425 323,143,265 | | | | | | | | | | |
| Change in net assets from nonoperating activities 3,331,941 - 1,686,007 142,134 5,160,032 Total change in net assets 3,517,086 - 9,175,795 2,945,589 15,638,470 Net assets at beginning of year 106,373,732 - 177,192,111 39,577,425 323,143,268 | 476,696 442,715 | | | | | | | | | |
| Total change in net assets 3,517,086 - 9,175,795 2,945,589 15,638,470 Net assets at beginning of year 106,373,732 177,192,111 39,577,425 323,143,268 | <u> </u> | | 142.134 | _ | | | _ | (142,134) | _ | NCI 253CI UZINICI |
| Net assets at beginning of year 106,373,732 - 177,192,111 39,577,425 323,143,265 | 3,160,032 34,149,030 | | 142,134 | _ | 1,686,007 | <u></u> | | 3,331,941 | ivities _ | Change in net assets from nonoperating activities |
| Net assets at beginning of year 106,373,732 177,192,111 39,577,425 323,143,265 | 5,638,470 40,068,658 | | 2,945,589 | | 9,175,795 | | | 3,517,086 | | Total change in net assets |
| | | | | | | | | | | Net assets at beginning of year |
| | | | | _ | | | _ | | | Net sussis at end of year |
| 100,00,010 3 100,000,000 3 12,323,014 3 330,001,300 3 | 3,781,738 \$ 323,143,268 | <u>s</u> 3 | 42,523,014 | 5 | 186,367,906 | <u>·</u> | <u>.</u> | 109,890,818 | 7 | THE BOX IS ALL COLD I YEAR |

Woods Hole Oceanographic Institution Statements of Cash Flows

For the Year Ended December 31, 2000 (with comparative information for the year ended December 31, 1999)

| | 2000 | 1999 |
|---|---------------|---------------------|
| Cash flows from operating activities: | | |
| Total change in net assets | \$ 15,638,470 | \$ 40,068,658 |
| Adjustments to reconcile increase in net assets to net cash | | |
| provided by (used in) operating activities: | | |
| Depreciation | 3,338,844 | 2,706,749 |
| Change in split-interest agreements | (154,086) | |
| Gain on sale of property | (481,000) | |
| Net realized and unrealized gain on investments | (3,235,539) | |
| Contributions to be used for long-term investment | (4,787,404) | |
| (Increase) decrease in assets: | • | |
| Restricted cash | (1,547,366) | 1,079,287 |
| Interest and dividends receivable | (301,974) | 603,041 |
| Reimbursable costs and fees: | | |
| Billed | (153,145) | (778,949) |
| Unbilled | 1,721,922 | (85,284) |
| Receivable for investments sold | 152,708 | 1,127,013 |
| Other receivables | (59,862) | 76,590 |
| Pledges receivable | 2,533,839 | (594,921) |
| Inventory | (261,384) | (115,962) |
| Deferred charges and prepaid expenses | (255,270) | 263,683 |
| Prepaid pension and postretirement benefit cost | (2,401,239) | (17,061) |
| Other assets | 261,408 | (501,824) |
| Remainder trusts | 684,252 | 370,037 |
| Supplemental retirement | 575,317 | (841,548) |
| Increase (decrease) in liabilities: | | |
| Accounts payable and other liabilities | 146,806 | (990,804) |
| Accrued payroll and related liabilities | 238,499 | 473,785 |
| Payable for investments purchased | 402,557 | (2,845,856) |
| Deferred revenue and refundable advances | 2,412,524 | (1,034,671) |
| Accrued supplemental retirement benefits Deferred fixed rate variances | (575,317) | 841,548 |
| Defenred fixed rate variances | 525,277 | (498,244) |
| Net cash provided by (used in) operating activities | 14,418,837 | (6,186,833) |
| Cash flows from investing activities: | | |
| Capital expenditures: | | |
| Additions to property and equipment | (5,414,975) | (7,941,807) |
| Disposals of property and equipment | 697,065 | - |
| Endowment: | | |
| Proceeds from the sale of investments | 203,949,829 | 126,094,954 |
| Purchase of investments | (214,112,022) | (124,845,656) |
| Net cash used in investing activities | (14,880,103) | (6,692,509) |
| Cash flows from financing activities: | | |
| Borrowings under debt agreement | 022.202 | 3,000,314 |
| Contributions to be used for long-term investment | 922,302 | 2,999,214 |
| Contributions to be used for long-term investment | 4,787,404 | 4,262,220 |
| Net cash provided by financing activities | 5,709,706 | 7,261,434 |
| Net increase (decrease) in cash and cash equivalents | 5,248,440 | (5,617,908) |
| Cash and cash equivalents, beginning of year | 16,388,928 | 22,006,836 |
| Cash and cash equivalents, end of year | \$ 21,637,368 | 5 16,388,928 |

The accompanying notes are an integral part of these financial statements.

A. Background

Woods Hole Oceanographic Institution (the "Institution") is a private, independent not-for-profit research and educational institution located in Woods Hole, Massachusetts. Founded in 1930, the Institution is dedicated to working and learning at the frontier of ocean science and attaining maximum return on intellectual and material investments in oceanographic research.

The Institution is a qualified tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code as it is organized and operated exclusively for education and scientific purposes.

B. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis and in accordance with the reporting principles of not-for-profit accounting as defined by Statement of Financial Accounting Standards ("SFAS") No. 116, Accounting for Contributions Received and Contributions Made, and No. 117, Financial Statements of Not-for-Profit Organizations.

SFAS No. 116 requires that unconditional promises to give be recorded as receivables and revenues within the appropriate net asset category. SFAS No. 117 requires that the Institution display its activities and net assets in three classes as follows: unrestricted, temporarily restricted, and permanently restricted. Additionally, it requires the presentation of a statement of cash flows.

The financial statements include certain prior-year summarized comparative information, but do not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Institution's audited financial statements for the year ended December 31, 1999, from which the summarized information was derived.

Net assets, revenues, and realized and unrealized gains and losses are classified based on the existence or absence of donor-imposed restrictions and legal restrictions imposed under Massachusetts State law. Accordingly, net assets and changes therein are classified as follows:

Permanently Restricted Net Assets

Permanently restricted net assets are subject to donor-imposed stipulations that they be maintained permanently by the Institution. Generally the donors of these assets permit the Institution to use all or part of the income earned and capital appreciation, if any, on related investments for general or specific purposes.

Temporarily Restricted Net Assets

Temporarily restricted net assets are subject to donor-imposed stipulations that may or will be met by actions of the Institution and/or the passage of time. Unspent endowment gains are classified as temporarily restricted until the Institution appropriates and spends such sums in accordance with the terms of the underlying endowment funds at which time they will be released to unrestricted revenues.

Unrestricted Net Assets

Unrestricted net assets are not subject to donor-imposed stipulations. Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or law. Expirations of temporary restrictions on net assets, that is, the donor-imposed stipulated purpose has been accomplished and/or the stipulated time period has elapsed, are reported as reclassifications between the applicable classes of net assets. Amounts received for sponsored research (under exchange transactions) are reflected in unrestricted sponsored research until spent for the appropriate purpose, or as deferred revenue if expenditures are yet to be incurred.

Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Contributions subject to donor-imposed stipulations that are met in the same reporting period are reported as unrestricted support. Promises to give that are scheduled to be received after the balance sheet date are shown as increases in temporarily restricted net assets and are reclassified to unrestricted net assets when the purpose or items' restrictions are met. Promises to give, subject to donor-imposed stipulations that the corpus be maintained permanently, are recognized as increases in permanently restricted net assets. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions other than cash are generally recorded at market value on the date of the gift (or an estimate of fair value), although certain noncash gifts, for which a readily determinable market value cannot be established, are recorded at a nominal value until such time as the value becomes known. Contributions to be received after one year are discounted at the appropriate rate commensurate with risk. Amortization of such discount is recorded as additional contribution revenue in accordance with restrictions imposed by the donor on the original contribution, as applicable. Amounts receivable for contributions are reflected net of an applicable reserve for collectibility.

The Institution reports contributions in the form of land, buildings, or equipment as unrestricted operating support.

Dividends, interest and net gains on investments of endowment and similar funds are reported as follows:

- as increases in permanently restricted net assets if the terms of the gift require that they be added to the principal of a permanent endowment fund;
- as increases in temporarily restricted net assets if the terms of the gift or relevant state law impose restrictions on the current use of the income or net realized and unrealized gains; and
- as increases in unrestricted net assets in all other cases.

Operations

The statements of activities report the Institution's operating and nonoperating activities. Operating revenues and expenses consist of those attributable to the Institution's current annual research or educational programs, including a component of endowment income appropriated for operations (see Note C). Unrestricted endowment investment income and gains over the amount appropriated under the Institution's spending plan are reported as nonoperating revenue as investment return in excess of amounts designated for sponsored research, education and current operations.

Woods Hole Oceanographic Institution

Notes to Financial Statements

Cash and Cash Equivalents

Cash and cash equivalents consist of cash, money market accounts, certificates of deposit and overnight repurchase agreements with initial maturities of three months or less when purchased which are stated at cost, which approximates market value. At times the Institution maintains amounts at a single financial institution in excess of federally insured limits.

Included in cash at December 31, 2000 and 1999 is \$2,143,974 and \$607,163, respectively, representing advances received from the United States Navy and other U.S. Government and state agencies. Such amounts are restricted as to use for research programs. Interest earned on unspent funds is remitted to the federal government.

Also included in cash at December 31, 2000 and 1999 is \$229,701 and \$219,146, respectively, representing cash restricted by the Massachusetts Department of Public Health. Interest earned on unspent funds is reinvested within the restricted cash account.

In addition, cash and cash equivalents include uninvested amounts from each classification of net assets (e.g., endowment).

Investments

Investment securities are carried at market value determined as follows: securities traded on a national securities exchange are valued at the last reported sales price on the last business day of the year; securities traded in the over-the-counter market and listed securities for which no sales prices were reported on that day are valued at closing bid prices. For investments in venture capital and investment partnerships, the Institution relies on valuations reported to the Institution by the managers of these investments except where the Institution may reasonably determine that additional factors should be considered.

Purchases and sales of investment securities are recorded on a trade date basis. Realized gains and losses are computed on a specific identification method. Investment income, net of investment expenses, is distributed on the unit method.

Investment Income Utilization

The Institution's investments are pooled in an endowment fund and the investments and allocation of income are tracked on a unitized basis. The Institution distributes to operations for each individual fund an amount of investment income earned by each of the fund's proportionate share of investments based on a total return policy.

The Board of Trustees has appropriated all of the income and a specified percentage of the net appreciation (depreciation) to operations as prudent considering the Institution's long and short-term needs, present and anticipated financial requirements, expected total return on its investments, price level trends, and general economic conditions. Under the Institution's current endowment spending policy, which is within the guidelines specified under state law, between 4 percent and 5.5 percent of the average of the market value of qualifying endowment investments at September 30 of each of the previous three years is appropriated. This amounted to \$10,109,203 and \$9,608,901 for the years ending December 31, 2000 and 1999, respectively, and is classified in operating revenues (research, education, and operations). The Institution has interpreted relevant state law as generally permitting the spending of gains on endowment funds over a stipulated period of time.

Inventories

Inventories are stated at the lower of cost or market. Cost is determined using the first-in, first-out method.

Contracts and Grants

Revenues earned on contracts and grants for research are recognized as related costs are incurred.

Property, Plant and Equipment

Property, plant and equipment are stated at cost. Depreciation is provided on a straight-line basis at annual rates of 8 to 50 years on buildings and improvements, 28 years on vessels and dock facilities, and 3 to 5 years on laboratory and other equipment. Depreciation expense on property, plant, and equipment purchased by the Institution in the amounts of \$3,238,068 and \$2,605,973 in 2000 and 1999, respectively, has been charged to operating activities.

Depreciation on certain government-funded facilities (the Laboratory for Marine Science and the dock facility) amounting to \$100,776 and \$100,776 in 2000 and 1999, respectively, has been charged to nonoperating expenses as these assets are owned by the Government. There were gains on the disposal of property, plant and equipment of \$481,000 in 2000.

Use of Estimates

The preparation of the financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

Reclassification of Amounts

Certain prior year amounts have been reclassified to conform to the December 31, 2000 presentation.

C. Investments

The cost and market value of investments held at December 31 are as follows:

| | 2(| 000 | 1999 | | | |
|---|----------------|----------------|----------------|----------------|--|--|
| | Cost | Market | Cost | Market | | |
| U.S. Government and government agencies | \$ 6,010,333 | \$ 6,205,973 | \$ 9,115,196 | \$ 8,649,788 | | |
| Corporate bonds | 42,266,542 | 42,396,551 | 23,495,708 | 22,190,605 | | |
| International bonds | 6,290,635 | 5,911,656 | 6,259,492 | 5,923,533 | | |
| Equity securities and mutual funds | 95,417,513 | 123,939,867 | 99,099,911 | 135,345,966 | | |
| International equities | 50,557,666 | 47,850,287 | 55,951,945 | 64,823,332 | | |
| Hedge fund limited partnerships | 18,920,000 | 32,251,037 | 18,920,000 | 27,940,091 | | |
| Venture Capital and private equity | 13,410,006 | 19,800,254 | 6,406,919 | 5,701,217 | | |
| Other | 299,465 | 299,465 | 325,729 | 325,729 | | |
| Subtotal investments | 233,172,160 | 278,655,090 | 219,574,900 | 270,900,261 | | |
| Purchased call options | 66,294 | 38,387 | 13,913 | 3,297 | | |
| Written call options | (19.653) | (1,006) | (7,168) | (4,699) | | |
| Written put options | (17,625) | (1,184) | (15,188) | (46,216) | | |
| Total investments | \$ 233,201,176 | \$ 278,691,287 | \$ 219,566,457 | \$ 270,852,643 | | |

Amounts held in Venture Capital and Investment Partnerships and other investments are invested in securities or other assets for which there is not necessarily a publicly-traded market value or which are restricted as to disposition. The return on such investments was \$7,095,950 and \$2,698,148 for the years ended December 31, 2000 and 1999, respectively, including dividends, distributions and changes in the estimated value of such investments.

The following schedule summarizes the investment return and its classification in the statements of activities:

| | ι | Inrestricted | Ί | emporarily restricted | | 2000 Total | | 1999 Total |
|---|---|--------------|---|--------------------------|----------|---------------|---|---------------|
| Dividend and interest income | s | 4,118,662 | S | 1,432,228 | S | 5,550,890 | s | 5,073,790 |
| Investment management costs | | (1,307,813) | | - | | (1,307,813) | | (1,075,321) |
| Net realized gains | | 7,641,691 | | 8,184,809 | | 15,826,500 | | 13,016,621 |
| Change in unrealized appreciation | _ | 702,727 | _ | (6,498,802) | _ | (5,796,075) | _ | 28,213,259 |
| Total return on investments | _ | 11,155,267 | _ | 3,118,235 | _ | 14,273,502 | _ | 45,228,349 |
| Investment return designated for: | | | | | | | | |
| Sponsored research | | (2,917,752) | | - | | (2,917,752) | | (2,589,167) |
| Education | | (3,340,692) | | (1,432,228) | | (4,772,920) | | (4,458,526) |
| Current operations | _ | (3,347,291) | | | _ | (3,347,291) | _ | (3,732,750) |
| Total distributions to operations | _ | (9,605,735) | _ | (1,432,228) | _ | (11,037,963) | _ | (10,780,443) |
| Investment return in excess of amounts designated for sponsored research. | | | | | _ | | | |
| education and current operations | 7 | 1,549,532 | 5 | 1,686,007 | <u>s</u> | 3,235,539 | 2 | 34,447,906 |

Endowment income is allocated to each individual fund based on a per unit valuation. The value of an investment unit at December 31, is as follows:

| | 2000 | 1999 |
|--|------------------------|------------------------|
| Unit value, beginning of year Unit value, end of year | \$ 4.5884 4.5650 | \$ 3.9089 4.5884 |
| Net change for the year Investment income per unit for the year | (.0234) .0536 | .6795 .0824 |
| Total return per unit | \$.0302 | \$.7619 |

D. Pledges Receivable

Pledges receivable consist of the following at December 31:

| | 2000 | 1999 |
|---|--------------|--------------|
| Unconditional promises expected to be collected in: | | |
| Less than one year | \$ 1,979,540 | \$ 4,125,666 |
| One year to five years | 895,604 | 1,283,317 |
| | \$ 2,875,144 | \$ 5,408,983 |

E. Deferred Fixed Rate Variance

The Institution receives funding or reimbursement from federal government agencies for sponsored research under government grants and contracts. The Institution has negotiated fixed rates with the federal government for the recovery of certain fringe benefits and indirect costs on these grants and contracts. Such recoveries are subject to carryforward provisions that provide for adjustments to be included in the negotiation of future fixed rates. The deferred fixed rate variance accounts represent the cumulative amount owed to or due from the federal government. The Institution's rates are negotiated with the Office of Naval Research (ONR), the Institution's cognizant agency.

The composition of the deferred fixed rate variance is as follows:

| Deferred Fixed Rate Variance (liability), December 31, 1998 | \$ (3,568,395) |
|---|----------------|
| .1999 indirect costs | 33,084,487 |
| Amounts recovered | (32,586,240) |
| 1999 change in liability | 498,247 |
| Deferred Fixed Rate Variance (liability), December 31, 1999 | (3,070,148) |
| 2000 indirect costs | 34,876,295 |
| 2000 adjustment | (76,092) |
| Amounts recovered | (35,325,480) |
| 2000 change in liability | (525,277) |
| Deferred Fixed Rate Variance (liability), December 31, 2000 | \$ (3,595,425) |

As of December 31, 2000, the Institution has recovered a cumulative amount in excess of expended amounts of \$3,595,425 which will be reflected as a reduction of future year recoveries. This amount has been reported as a liability of the Institution.

F. Loan Payable

On May 27, 1999, the Institution entered into a \$3,000,000 loan agreement with the Massachusetts Health and Educational Facilities Authority (the "Authority") to finance various capital projects. On January 31, 2000, the agreement was amended to increase the maximum loan commitment to \$6,000,000. As of December 31, 2000, \$3,921,516 had been drawn down on the loan and was outstanding at year-end. Draw downs are expected to occur during an eighteen month period subsequent to the amendment to the loan agreement. During this period, no principal payments are due on the loan, but the Institution is required to pay interest on the draw downs at a variable rate established by the Authority, which was 3.25% for the year ended December 31, 2000. Once the final draw down has occurred or the eighteen month period has lapsed, a schedule of principal payments will be established by Authority until the final payment due on June 30, 2010.

The loan agreement has covenants, the most restrictive of which requires the Institution to maintain unrestricted net assets at a market value equal to at least 1.0x outstanding indebtedness.

G. Retirement Plans

The Institution maintains a noncontributory defined benefit pension plan covering substantially all employees of the Institution, as well as a supplemental benefit plan which covers certain employees. Pension benefits are earned based on years of service and compensation received. The Institution's policy is to fund at least the minimum required by the Employee Retirement Income Security Act of 1974.

| | 2000 | 1999 |
|--|----------------|----------------|
| Change in Benefit Obligation | | |
| Benefit obligation at beginning of year | \$ 115,969,678 | \$ 117,287,816 |
| Service cost | 3,669,981 | 4,180,879 |
| Interest cost | 9,085,277 | 8,208,944 |
| Amendments | - | 10,584,215 |
| Actuarial (gain)/loss | 4,860,581 | (17,180,701) |
| Benefits paid | (5,696,287) | (7,111,475) |
| Benefit obligation at end of year | \$ 127,889,230 | \$ 115,969,678 |
| Change in Plan Assets | | |
| Fair value of plan assets at beginning of year | 179,573,553 | 158,790,517 |
| Actual return on plan assets | 8,718,327 | 27,894,511 |
| Benefits paid | (5,696,287) | (7,111,475) |
| Fair value of plan assets at end of year | \$ 182,595,593 | \$ 179,573,553 |

| | Qualified Plan Pension Benefits | | |
|--|------------------------------------|--------------|--|
| | | | |
| | 2000 | 1999 | |
| Funded status | \$54,706,364 | \$63.603,875 | |
| Unrecognized actuarial (gain)/loss | (61.207,888) | (73.106.806) | |
| Unrecognized portion of net obligation/(asset) at transition | (642,223) | (1,289,293) | |
| Unrecognized prior service cost/(credit) | 10,984.544 | 12,160,543 | |
| Net amount recognized | \$ 3.840,797 | \$ 1.368.319 | |
| Amounts Recognized in the Statement of | | | |
| Financial Position Consist of: | | | |
| Prepaid benefit cost | \$ 3,840,797 | \$ 1.368.319 | |
| Weighted-Average Assumptions | | | |
| Discount rate as of December 31 | 7.75% | 8.00% | |
| Expected return on plan assets for the year | 10.00% | 10.00% | |
| Rate of compensation increase as of December 31 | 3.50% | 3.50% | |
| Components of Net Periodic Benefit Cost | | | |
| Service cost | \$ 3,669,981 | \$ 4,180.879 | |
| Interest cost | 9.085.277 | 8.208.944 | |
| Expected return on plan assets and reserves | (13.982,038) | (12.688,120) | |
| Amortization of: | | | |
| transition obligation/(asset) | (647.070) | (647.070) | |
| prior service cost/(credit) | 1,247,238 | 1.175,999 | |
| actuarial loss/(gain) | (1.774,627) | (176,454) | |
| Net periodic benefit cost/(income) | \$ (2,401.239) | \$ 54,178 | |

The Institution has reflected the net periodic benefit income in nonoperating income as the change in prepaid pension cost.

Effective January 1, 1999, the qualified plan was amended to improve benefits for service over 25 years, reduce the vesting period, expand the lump sum option and eliminate certain early retirement subsidies for newly hired employees.

| | Supplemental Plan Pension Benefits 2000 1999 | | |
|---|---|--|--|
| Change in Benefit Obligation Benefit obligation at beginning of year Service cost Interest cost Actuarial (gain)/loss Benefits paid | \$ 3,277,024 90,501 233,808 (154,526) (268,397) | \$ 3,685,379 109,906 221,296 (407,215) (332,342) | |
| Benefit obligation at end of year | \$ 3,178,410 | \$ 3,277,024 | |
| Change in Plan Assets Fair value of plan assets at beginning of year Employer contribution Benefits paid | \$ - 268,397 (268,397) | \$ - 332,342 (332,342) | |
| Fair value of plan assets at end of year | <u>\$</u> - | <u>\$</u> - | |
| Funded status Unrecognized actuarial (gain)/loss Unrecognized portion of net obligation/(asset) at transition | (3,178,410) (534,216) 127,993 | (3,277,024) (524,676) 256,950 | |
| Net amount recognized True up to earmarked reserves | (3,584,633) (3,573,981) | (3,544,750) (4,189,181) | |
| Total earmarked reserves | \$ (7,158,614) | \$ (7,733,931) | |
| Amounts Recognized in the Statement of Financial Position Consist of: Accrued benefit liability | \$ (7,158,614) | \$ (7,733,931) | |
| Weighted-Average Assumptions Discount rate as of December 31 Expected return on plan assets for the year Rate of compensation increase as of December 31 | 7.75% 10.00% 3.50% | 8.00% 10.00% 3.50% | |
| Components of Net Periodic Benefit Cost Service cost Interest cost Expected return on plan assets and reserves Amortization of: transition obligation/(asset) actuarial loss/(gain) | \$ 90,501 233,808 (279,486) 128,957 (50,131) | \$ 109,906 221,296 (291,188) 128,957 (11,375) | |
| Net periodic benefit cost/(income) Investment return on invested reserves | 123,649 184,631 | 157,596 165,904 | |
| Total periodic cost | \$ 308,280 | \$ 323,500 | |
| The earmarked reserves are matched by a "Rabbi" Trust with \$7 respectively as of December 31, 2000 and 1999. | 7,158,614 and \$7 | | |

H. Other Postretirement Benefits

In addition to providing retirement plan benefits, the Institution provides certain health care benefits for retired employees and their spouses. Substantially all of the Institution's employees may become eligible for the benefits if they reach normal retirement age (as defined) or elect early retirement after having met certain time in service criteria.

| | | Other | | |
|---|-----------|-------------------------|-----------|-------------|
| | | Postretirement Benefits | | |
| | | 2000 | | 1999 |
| Change in Benefit Obligation | | | | |
| Benefit obligation at beginning of year | S | 19,030,443 | S | 21,998,913 |
| Service cost | • | 361,902 | - | 490,210 |
| Interest cost | | 1,490,203 | | 1,420,108 |
| Plan participants' contributions * | | · · · | | - |
| Actuarial (gain)/loss | | 630,033 | | (4,091,749) |
| Benefits paid | | (907,756) | | (878,018) |
| Plan participants' contributions | | 89,562 | | 90,979 |
| Benefit obligation at end of year | <u>s</u> | 20,694,387 | \$ | 19,030,443 |
| Change in Plan Assets | | | | |
| Fair value of plan assets at beginning of year | | 15,866,313 | | 13,701,233 |
| Actual return on plan assets | | 129,370 | | 2,021,124 |
| Employer contribution | | 464,718 | | 930,995 |
| Plan participants' contributions * | | - | | - |
| Benefits paid net of plan participants' contributions | | (818,194) | | (787,039) |
| Fair value of plan assets at end of year | <u>\$</u> | 15,642,207 | \$ | 15,866,313 |
| * plan participants' contributions are netted out of benefit claims | | | | |
| Funded status | \$ | (5,052,180) | \$ | (3,164,130) |
| Unrecognized actuarial (gain)/loss | | (715,549) | | (2,859,332) |
| Unrecognized portion of net obligation/(asset) at transition | | 10,242,594 | | 11,096,143 |
| Unrecognized prior service cost/(credit) | | (3,686,039) | | (4,212,616) |
| Net amount recognized | \$ | 788,826 | \$ | 860,065 |
| Amounts Recognized in the Statement | | | | |
| of Financial Position Consist of: | | | | |
| Prepaid benefit cost | \$ | 788,826 | <u>\$</u> | 860,065 |
| Weighted-Average Assumptions | | | | |
| Discount rate as of December 31 | | 7.75% | | 8.00% |
| Expected return on plan assets for the year | | 10.00% | | 10.00% |

For measurement purposes, a 6.5% and 8.0% annual rate of increase in the per capita cost of covered healthcare benefits was assumed in 2001 for pre-65 and post-65 benefits, respectively.

These were assumed to decrease gradually to 4.5% and 5.0% respectively, and remain at that level thereafter.

| | 2000 | 1999 | |
|---|--------------------|-------------|--|
| Components of net periodic benefit cost: | | | |
| Service cost | \$ 361.902 | \$ 490,210 | |
| Interest cost | 1,490,203 | 1.420.108 | |
| Expected return on plan assets and reserves | (1.574.077) | (1.377.533) | |
| Recognized actuarial (gain)/loss | (69,043) | - | |
| Amortization of: | | | |
| Transition obligation/(asset) | 853,549 | 853,549 | |
| Prior service cost/(credit) | (526,577) | (526,577) | |
| Net periodic benefit cost/(income) | <u>\$ 53</u> 5.957 | \$ 859,757 | |

The Institution has reflected the net periodic benefit cost in operating expenses, as the amount is reimbursed through federal awards.

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plan. A one-percentage-point change in assumed health care cost trend rates would have the following effects:

| | December 31, 2000 | | | |
|--|--------------------------------|----------------------|--------------------------------|--------------------------|
| | 1-Percentage Point Increase | | 1-Percentage Point Decrease | |
| Effect on total of service cost and interest cost Effect on the postretirement benefit obligation: | \$ | 322.253 3.121.456 | S | (256,939) (2,528,592) |

I. Commitments and Contingencies

The Defense Contract Audit Agency (DCAA) is responsible for auditing both direct and indirect charges to grants and contracts on behalf of the ONR. The Institution and the ONR have settled the years through 1999. The current indirect costs recovery rates, which are fixed, include the impact of prior year settlements. While the 2000 direct and indirect costs are subject to audit, the Institution does not believe settlement of this year will have a material impact on its change in net assets or its financial position.

The Institution through its endowment fund is committed to invest \$48,040,000 in certain venture capital and investment partnerships.

The Institution is a defendant in legal proceedings incidental to the nature of its operations. The Institution believes that the outcome of these proceedings will not materially affect its financial position.